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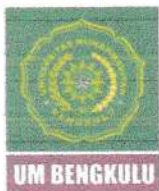
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# UNIVERSITAS MUHAMMADIYAH BENGKULU

## FAKULTAS EKONOMI DAN BISNIS

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### SURAT KEPUTUSAN DEKAN FAKULTAS EKONOMI DAN BISNIS UNIVERSITAS MUHAMMADIYAH BENGKULU Nomor : 0487/KEP/DF.2/IL.3.AU/C/2026

#### T E N T A N G PERPANJANGAN MASA BIMBINGAN SKRIPSI

#### DEKAN FAKULTAS EKONOMI DAN BISNIS UNIVERSITAS MUHAMMADIYAH BENGKULU BISMILLAHIRRAHMANIRRAHIM

- Menimbang : 1. Bahwa untuk menyelesaikan perkuliahan di Program Studi Manajemen, Akuntansi, dan Ekonomi Islam mahasiswa wajib menyusun Skripsi  
 2. Bahwa mahasiswa yang bersangkutan belum dapat menyelesaikan Skripsinya sesuai dengan batas waktu yang telah ditentukan, maka dipandang perlu untuk menggantinya dengan menerbitkan Surat Keputusan Dekan terbaru.
- Mengingat : 1. Undang-undang nomor 12 Tahun 2012, Tentang Perguruan Tinggi  
 2. Undang-undang nomor 20 Tahun 2012, Tentang SISDIKNAS  
 3. SK. Mendiknas No. 232/U/2000, Tentang Penyusunan Kurikulum dan Penilaian Hasil Belajar Mahasiswa.  
 4. SK LAMEMBA No. 390/DE/A.5/AR/10/IV/2023 menyatakan bahwa Program Studi Akuntansi Pada Program Sarjana Universitas Muhammadiyah Bengkulu Terakreditasi Baik Sekali.  
 5. SK LAMEMBA No. 447/DE/A.5/AR.10/V/2023 menyatakan bahwa Program Studi Manajemen Pada Program Sarjana Universitas Muhammadiyah Bengkulu Terakreditasi Baik Sekali.  
 6. SK Badan Akreditasi Nasional Perguruan Tinggi No. 11082/SK/BAN-P T/Akred/S/IX/2021 tentang Status Program Studi Ekonomi Islam  
 7. Peraturan Perguruan Tinggi Muhammadiyah tahun 2012  
 8. Statuta Universitas Muhammadiyah Bengkulu  
 9. Pedoman Penyusunan Skripsi Fakultas Ekonomi dan Bisnis
- Memperhatikan : Surat permohonan Saudara, **Rio Arianda, NPM. 2361201222.P**, tentang perpanjangan SK bimbingan No : 1175.A/KEP/DF.2/IL.3.AU/C/2026, pada tanggal 10 Juni 2026
- MEMUTUSKAN**
- Menetapkan :  
 Pertama : Memperpanjang SK Dekan Fakultas Ekonomi dan Bisnis No: 1175.A/KEP/DF.2/IL.3.AU/C/2026, yang habis tanggal 10 Juni 2026, selama 6 Bulan berikut, sebagai perpanjangan Skripsi  
 Kedua : Apabila sampai dengan tanggal, **10 Desember 2026**, belum juga dapat menyelesaikan skripsinya, maka dapat diperpanjang setelah mahasiswa yang bersangkutan membayar bimbingan skripsi sesuai dengan ketentuan yang berlaku.  
 Ketiga : Dosen Pembimbing, Tetap Seperti yang Tertera Pada SK Dekan Fakultas Ekonomi dan Bisnis No.1175.A/KEP/DF.2/IL.3.AU/C/2026 tanggal, 10 Desember 2025.

| Dosen Pembimbing           | Judul Skripsi                                                                                        |
|----------------------------|------------------------------------------------------------------------------------------------------|
| Ade Tiara Yulinda, SE., MM | Pengaruh Brand Awareness, Word Of Mouth Terhadap Keputusan Pembelian Produk Indomie di Kota Bengkulu |

- Keempat : Mahasiswa tersebut diizinkan mengikuti bimbingan dalam rangka menyelesaikan skripsinya sampai dengan batas yang telah ditentukan pada ketetapan pertama.
- Kelima : Pembimbing berkewajiban membimbing proposal, seminar sampai dengan pengujian dan perbaikan skripsi.
- Keenam : Semua biaya bimbingan skripsi termasuk honor pembimbing di bayar sesuai dengan ketentuan yang berlaku di Fakultas Ekonomi dan Bisnis Universitas Muhammadiyah Bengkulu.
- Ketujuh : Keputusan ini berlaku sejak tanggal, **10 Juni 2026 s.d 10 Desember 2026**, dengan ketentuan segala sesuatu akan diperbaiki sebagaimana mestinya apa bila terdapat kekeliruan dalam penetapan ini.

DITETAPKAN DI  
 PADA TANGGAL  
 Rekan,

: Bengkulu  
 : 10 Juni 2026

**Furqoni Ranidiah, SE. MM**  
 NBK. 052.804.269

Tembusan Yth :  
 1. Kepala BAAK UMB  
 2. Arsip

## **REKOMENDASI/PERSETUJUAN PERBAIKAN SKRIPSI**

Yang bertanda tangan dibawah ini Dosen Pembimbing dan Penguji Skripsi, Menyetujui perbaikan Skripsi mahasiswa :

Nama : Rio Arianda  
NPM : 2361201222.P  
Judul Skripsi : Pengaruh Brand Awareness dan Word Of Mouth Terhadap Keputusan Pembelian Produk Indomie Di Kota Bengkulu.

Dengan catatan telah memperbaiki apa yang disarankan oleh Dosen Penguji dan Pembimbing pada Ujian tanggal 12 Agustus 2026 sebagai berikut::

| NO. | CATATAN / SARAN                                 | HALAMAN |
|-----|-------------------------------------------------|---------|
| 1.  | Bab I: Sub bab Batasan Masalah dalam penelitian |         |
| 2.  | Bab V: Saran per masing masing variable         |         |

Bengkulu, Agustus 2026

Penelaah dan Pembimbing:

1. Dr. Islamuddin, S.E.,M.M

2. Dr. Meiffa Herfianti, S.E.,M.M

3. Ade Tiara Yulinda, S.E.,M.M



## **SURAT KETERANGAN IZIN CETAK**

Yang bertanda tangan dibawah ini Dosen Pembimbing dan Penguji Skripsi mahasiswa :

Nama : Rio Arianda  
NPM : 2361201222.P  
Program Studi : Manajemen  
Judul Skripsi : Pengaruh Brand Awareness dan Word Of Mouth Terhadap Keputusan Pembelian Produk Indomie Di Kota Bengkulu.

Dengan ini menerangkan bahwa yang bersangkutan telah melengkapi dan memperbaiki Skripsi sesuai dengan masukan dan saran Dewan Penguji Skripsi pada Sidang Skripsi Tanggal 12 Agustus 2026.

Demikian keterangan ini dibuat sebagai syarat Cetak/ Jilid Skripsi.

Dewan Penguji :

1. Dr. Islamuddin, S.E.,M.M
2. Dr. Meiffa Herfianti, S.E.,M.M
3. Ade Tiara Yulinda, S.E.,M.M

1.....  
2.....  
3.....

## Lampiran 1. Kuisioner Penelitian

### LAMPIRAN ANGKET PENELITIAN

Dalam rangka menyelesaikan tugas akhir skripsi S1 Program Studi Manajemen Fakultas Ekonomi dan Bisnis Universitas Muhammadiyah Bengkulu yang berjudul Pengaruh Brand Awareness dan Word Of Mouth Terhadap Keputusan Pembelian Produk Indomie Di Kota Bengkulu. Dengan ini saya bermaksud mengadakan angket uji coba penelitian dengan tujuan mendapatkan data dari responden yang nantinya akan diuji validasi dan realibilitas agar mendapat data yang valid.

Berkaitan dengan hal tersebut, saya mengharapkan bantuan saudara untuk bersedia menjawab setiap pernyataan dalam angket uji coba ini dengan sebaik-baiknya. Kritik dan saran mengenai angket uji coba ini dapat dilakukan Google Form. Atas bantuan dan perhatiannya saya ucapkan terimakasih.

Bengkulu, Agustus 2026



Rio Arianda

## LAMPIRAN

### Identitas Responden

Nama : \_\_\_\_\_

Domisili : ☐ Muara Bangkahulu  
☐ Ratu Agung  
☐ Kampung Melayu  
☐ Singaran Pati  
☐ Selebar  
☐ Cempaka  
☐ Sungai Serut  
☐ Teluk Segara  
☐ Ratu Samban

Jenis Kelamin : ☐ Perempuan  
☐ Laki-laki

Usia : ☐ < 25 Tahun  
☐ 25-30 Tahun  
☐ 31- 35 Tahun  
☐ >36 Tahun

Pendidikan Terakhir : ☐ SMK/SMA Sederajat  
☐ DIII/DIV  
☐ S1/S2/S3  
☐ Lainnya

Frekuensi Pembelian Mie : ☐ < 3 Hari Sekali  
☐ 3-7 Hari Sekali  
☐ 1 Minggu Sekali  
☐ 1 Bulan Sekali  
☐ > 1 Bulan Sekali

Jumlah Pembelian Mie : ☐ 1 Bungkus  
☐ 2 Bungkus  
☐ 3 Bungkus  
☐ >3 Bungkus

Varian Mie : ☐ Mie Goreng  
☐ Mie Kuah  
☐ Mie Kuah dan Mie Goreng

Petunjuk Pengisian berilah tanda ceklis jika :

|                     |   |     |
|---------------------|---|-----|
| Sangat Setuju       | : | SS  |
| Setuju              | : | S   |
| Netral              | : | N   |
| Tidak Setuju        | : | TS  |
| Sangat Tidak Setuju | : | STS |



## KUISIONER

### PENGARUH BRAND AWARENESS DAN WORD OF MOUTH TERHADAP KEPUTUSAN PEMBELIAN PRODUK INDOMIE DI KOTA BENGKULU

#### PERNYATAAN UNTUK VARIABEL BRAND AWARENESS (X1)

| No.                 | Pernyataan                                                                           | SS | S | N | TS | STS |
|---------------------|--------------------------------------------------------------------------------------|----|---|---|----|-----|
| <b>Brand recall</b> |                                                                                      |    |   |   |    |     |
| 1.                  | Saya dapat dengan mudah mengingat merek Indomie ketika memikirkan produk mi instan.  |    |   |   |    |     |
| 2.                  | Indomie merupakan merek mi instan yang pertama kali muncul dalam ingatan saya.       |    |   |   |    |     |
| <b>Recognition</b>  |                                                                                      |    |   |   |    |     |
| 3.                  | Saya dapat mengenali produk Indomie dari logo, kemasan, dan ciri khas produknya.     |    |   |   |    |     |
| 4.                  | Saya mengetahui bahwa Indomie termasuk merek mi instan yang terkenal di Indonesia.   |    |   |   |    |     |
| <b>Purchase</b>     |                                                                                      |    |   |   |    |     |
| 5.                  | Saya menjadikan Indomie sebagai salah satu pilihan ketika membeli mi instan.         |    |   |   |    |     |
| 6.                  | Saya lebih mempertimbangkan membeli Indomie dibandingkan merek mi instan lainnya.    |    |   |   |    |     |
| <b>Consumption</b>  |                                                                                      |    |   |   |    |     |
| 7.                  | Saya tetap mengingat merek Indomie meskipun sedang mengonsumsi mi instan merek lain. |    |   |   |    |     |
| 8.                  | Saya masih mengenali merek Indomie ketika melihat produk mi instan pesaing.          |    |   |   |    |     |

### PERNYATAAN UNTUK VARIABEL WORD OF MOUTH (X2)

| No.                               | Pernyataan                                                                                         | SS | S | N | TS | STS |
|-----------------------------------|----------------------------------------------------------------------------------------------------|----|---|---|----|-----|
| <b>Talkers (pembicara)</b>        |                                                                                                    |    |   |   |    |     |
| 1.                                | Saya mengetahui produk Indomie dari cerita teman, keluarga, atau orang terdekat                    |    |   |   |    |     |
| 2.                                | Orang-orang di sekitar saya sering membicarakan produk Indomie.                                    |    |   |   |    |     |
| <b>Topics (topic)</b>             |                                                                                                    |    |   |   |    |     |
| 3.                                | Topik mengenai rasa dan varian Indomie sering menjadi bahan pembicaraan                            |    |   |   |    |     |
| 4.                                | Promo atau informasi terbaru tentang Indomie menarik untuk dibicarakan dengan orang lain.          |    |   |   |    |     |
| <b>Tools (alat)</b>               |                                                                                                    |    |   |   |    |     |
| 5.                                | Media sosial memudahkan saya mendapatkan informasi tentang Indomie dari orang lain.                |    |   |   |    |     |
| 6.                                | Ulasan atau konten di internet membantu penyebaran informasi mengenai Indomie                      |    |   |   |    |     |
| <b>Talking part (partisipasi)</b> |                                                                                                    |    |   |   |    |     |
| 7.                                | Saya ikut membicarakan pengalaman mengonsumsi Indomie dengan orang lain.                           |    |   |   |    |     |
| 8.                                | Saya bersedia memberikan rekomendasi Indomie kepada orang lain.                                    |    |   |   |    |     |
| <b>Tracking (pengawasan)</b>      |                                                                                                    |    |   |   |    |     |
| 9.                                | Saya melihat Indomie menerima berbagai tanggapan dari konsumen di media sosial atau internet.      |    |   |   |    |     |
| 10.                               | Tanggapan dan ulasan konsumen tentang Indomie memengaruhi pandangan saya terhadap produk tersebut. |    |   |   |    |     |

### PERNYATAAN UNTUK VARIABEL KEPUTUSAN PEMBELIAN (Y)

| No.                      | Pernyataan                                                                        | SS | S | N | TS | STS |
|--------------------------|-----------------------------------------------------------------------------------|----|---|---|----|-----|
| <b>Pilihan produk</b>    |                                                                                   |    |   |   |    |     |
| 1.                       | Saya membeli Indomie karena sesuai dengan kebutuhan saya.                         |    |   |   |    |     |
| 2.                       | Variasi rasa dan kualitas Indomie membuat saya tertarik untuk membelinya.         |    |   |   |    |     |
| <b>Pilihan merek</b>     |                                                                                   |    |   |   |    |     |
| 3.                       | Saya memilih Indomie karena mereknya sudah terpercaya.                            |    |   |   |    |     |
| 4.                       | Popularitas merek Indomie memengaruhi keputusan saya untuk membeli.               |    |   |   |    |     |
| <b>Pilihan penyalur</b>  |                                                                                   |    |   |   |    |     |
| 5.                       | Saya mudah menemukan produk Indomie di berbagai tempat penjualan.                 |    |   |   |    |     |
| 6.                       | Ketersediaan produk Indomie di toko memengaruhi keputusan saya untuk membeli.     |    |   |   |    |     |
| <b>Waktu pembelian</b>   |                                                                                   |    |   |   |    |     |
| 7.                       | Saya membeli Indomie pada waktu-waktu tertentu sesuai kebutuhan saya.             |    |   |   |    |     |
| 8.                       | Saya sering membeli Indomie untuk persediaan di rumah.                            |    |   |   |    |     |
| <b>Jumlah pembelian</b>  |                                                                                   |    |   |   |    |     |
| 9.                       | Saya membeli Indomie dalam jumlah lebih dari satu bungkus dalam sekali pembelian. |    |   |   |    |     |
| 10.                      | Saya membeli Indomie dalam jumlah yang sesuai dengan kebutuhan saya.              |    |   |   |    |     |
| <b>Metode Pembayaran</b> |                                                                                   |    |   |   |    |     |
| 11.                      | Saya merasa mudah melakukan pembayaran saat membeli Indomie.                      |    |   |   |    |     |
| 12.                      | Pilihan metode pembayaran di tempat penjualan memudahkan saya membeli Indomie.    |    |   |   |    |     |

## Lampiran 2. Tabulasi Data Penelitian

| X1.1 | X1.2 | X1.3 | X1.4 | X1.5 | X1.6 | X1.7 | X1.8 | Total X1 |
|------|------|------|------|------|------|------|------|----------|
| 5    | 5    | 5    | 5    | 4    | 4    | 5    | 5    | 38       |
| 4    | 3    | 4    | 4    | 3    | 3    | 2    | 3    | 26       |
| 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 40       |
| 4    | 5    | 5    | 5    | 4    | 4    | 3    | 5    | 35       |
| 5    | 5    | 5    | 5    | 4    | 5    | 4    | 4    | 37       |
| 5    | 5    | 4    | 5    | 4    | 4    | 4    | 5    | 36       |
| 1    | 1    | 1    | 1    | 1    | 1    | 3    | 1    | 10       |
| 5    | 5    | 5    | 4    | 4    | 4    | 4    | 4    | 35       |
| 3    | 2    | 2    | 2    | 3    | 3    | 3    | 2    | 20       |
| 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 32       |
| 5    | 5    | 5    | 5    | 5    | 4    | 3    | 4    | 36       |
| 4    | 5    | 4    | 4    | 3    | 3    | 3    | 4    | 30       |
| 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 40       |
| 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 40       |
| 5    | 3    | 5    | 5    | 4    | 4    | 3    | 4    | 33       |
| 5    | 5    | 4    | 5    | 5    | 4    | 5    | 5    | 38       |
| 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 40       |
| 3    | 3    | 3    | 4    | 4    | 4    | 4    | 4    | 29       |
| 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 40       |
| 5    | 5    | 5    | 5    | 4    | 4    | 4    | 5    | 37       |
| 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 32       |
| 5    | 5    | 5    | 5    | 5    | 5    | 4    | 4    | 38       |
| 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 40       |
| 3    | 4    | 3    | 3    | 4    | 3    | 3    | 4    | 27       |
| 5    | 5    | 5    | 5    | 3    | 4    | 3    | 3    | 33       |
| 5    | 5    | 5    | 5    | 4    | 4    | 5    | 5    | 38       |
| 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 40       |
| 1    | 2    | 1    | 1    | 1    | 2    | 1    | 1    | 10       |
| 5    | 5    | 5    | 5    | 5    | 5    | 4    | 5    | 39       |
| 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 40       |
| 5    | 5    | 4    | 5    | 5    | 5    | 5    | 5    | 39       |
| 5    | 5    | 5    | 5    | 5    | 5    | 5    | 4    | 39       |
| 4    | 4    | 4    | 4    | 3    | 3    | 3    | 3    | 28       |
| 5    | 4    | 4    | 3    | 5    | 4    | 3    | 4    | 32       |
| 4    | 5    | 3    | 5    | 4    | 5    | 4    | 5    | 35       |
| 5    | 5    | 5    | 5    | 4    | 4    | 3    | 4    | 35       |
| 4    | 3    | 4    | 5    | 4    | 3    | 3    | 3    | 29       |
| 4    | 4    | 5    | 5    | 5    | 5    | 4    | 4    | 36       |
| 3    | 3    | 3    | 1    | 3    | 4    | 4    | 3    | 24       |
| 4    | 4    | 3    | 4    | 4    | 4    | 3    | 3    | 29       |

|   |   |   |   |   |   |   |   |    |
|---|---|---|---|---|---|---|---|----|
| 5 | 5 | 4 | 5 | 5 | 5 | 4 | 4 | 37 |
| 5 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 35 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 1 | 5 | 4 | 5 | 2 | 3 | 3 | 3 | 26 |
| 5 | 5 | 5 | 5 | 4 | 4 | 3 | 4 | 35 |
| 5 | 5 | 4 | 4 | 4 | 4 | 3 | 4 | 33 |
| 5 | 5 | 4 | 5 | 5 | 4 | 4 | 4 | 36 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| 5 | 5 | 5 | 5 | 3 | 5 | 5 | 5 | 38 |
| 4 | 4 | 3 | 5 | 4 | 4 | 2 | 3 | 29 |
| 5 | 5 | 5 | 5 | 5 | 4 | 3 | 3 | 35 |
| 4 | 4 | 5 | 5 | 5 | 3 | 2 | 5 | 33 |
| 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 39 |
| 5 | 5 | 4 | 5 | 4 | 3 | 3 | 4 | 33 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 8  |
| 5 | 5 | 4 | 5 | 4 | 4 | 3 | 4 | 34 |
| 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 33 |
| 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 38 |
| 5 | 4 | 4 | 5 | 5 | 5 | 4 | 5 | 37 |
| 5 | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 37 |
| 4 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 28 |
| 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 37 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 8  |
| 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 24 |
| 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 37 |
| 5 | 3 | 5 | 5 | 5 | 5 | 5 | 5 | 38 |
| 5 | 5 | 5 | 5 | 5 | 5 | 3 | 5 | 38 |
| 4 | 5 | 4 | 4 | 5 | 5 | 4 | 4 | 35 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 8  |
| 3 | 5 | 3 | 5 | 5 | 5 | 3 | 3 | 32 |
| 3 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 38 |
| 3 | 3 | 4 | 5 | 4 | 3 | 5 | 4 | 31 |
| 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 38 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 4 | 4 | 3 | 4 | 4 | 5 | 3 | 3 | 30 |
| 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 39 |
| 3 | 5 | 2 | 5 | 4 | 3 | 2 | 3 | 27 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 28 |

|   |   |   |   |   |   |   |   |    |
|---|---|---|---|---|---|---|---|----|
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 9  |
| 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 39 |
| 5 | 5 | 5 | 5 | 5 | 5 | 2 | 5 | 37 |
| 5 | 5 | 4 | 5 | 4 | 5 | 4 | 5 | 37 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 5 | 5 | 5 | 5 | 5 | 3 | 3 | 3 | 34 |
| 4 | 3 | 3 | 4 | 4 | 3 | 3 | 3 | 27 |
| 5 | 5 | 4 | 5 | 4 | 3 | 4 | 4 | 34 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 5 | 2 | 5 | 3 | 3 | 3 | 4 | 5 | 30 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 4 | 4 | 5 | 4 | 4 | 5 | 5 | 4 | 35 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 8  |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 33 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 38 |
| 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 39 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 4 | 4 | 3 | 4 | 4 | 3 | 3 | 3 | 28 |
| 4 | 4 | 5 | 4 | 4 | 3 | 4 | 4 | 32 |
| 5 | 4 | 4 | 5 | 3 | 3 | 4 | 4 | 32 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 5 | 4 | 5 | 4 | 5 | 4 | 5 | 4 | 36 |
| 3 | 4 | 5 | 5 | 4 | 3 | 1 | 4 | 29 |
| 3 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 32 |
| 5 | 3 | 5 | 5 | 4 | 3 | 5 | 4 | 34 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 4 | 3 | 4 | 2 | 2 | 1 | 4 | 4 | 24 |
| 5 | 5 | 5 | 4 | 2 | 3 | 1 | 2 | 27 |
| 3 | 2 | 3 | 4 | 3 | 2 | 3 | 3 | 23 |
| 4 | 5 |   | 5 | 5 | 3 | 4 | 3 | 29 |
| 5 | 5 | 5 | 3 | 5 | 5 | 5 | 5 | 38 |
| 5 | 4 | 5 | 5 | 3 | 3 | 4 | 4 | 33 |
| 3 | 4 | 4 | 5 | 5 | 3 | 4 | 4 | 32 |
| 4 | 4 | 4 | 5 | 5 | 5 | 5 | 4 | 36 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 4 | 3 | 4 | 5 | 4 | 5 | 5 | 4 | 34 |
| 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 36 |

|   |   |   |   |   |   |   |   |    |
|---|---|---|---|---|---|---|---|----|
| 5 | 5 | 5 | 4 | 5 | 4 | 5 | 4 | 37 |
| 4 | 4 | 4 | 4 | 4 | 3 | 3 | 4 | 30 |
| 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 38 |
| 5 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 35 |
| 4 | 4 | 4 | 5 | 5 | 5 | 5 | 4 | 36 |
| 5 | 5 | 4 | 5 | 5 | 4 | 4 | 4 | 36 |

| X2.1 | X2.2 | X2.3 | X2.4 | X2.5 | X2.6 | X2.7 | X2.8 | X2.9 | X2.10 | Total X2 |
|------|------|------|------|------|------|------|------|------|-------|----------|
| 5    | 4    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5     | 49       |
| 3    | 4    | 4    | 3    | 3    | 4    | 3    | 3    | 3    | 3     | 33       |
| 4    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5     | 49       |
| 3    | 5    | 4    | 5    | 4    | 5    | 5    | 5    | 5    | 5     | 46       |
| 5    | 4    | 4    | 5    | 5    | 5    | 4    | 5    | 4    | 5     | 46       |
| 4    | 3    | 4    | 3    | 4    | 3    | 4    | 4    | 5    | 4     | 38       |
| 1    | 4    | 5    | 5    | 4    | 4    | 4    | 4    | 5    | 5     | 41       |
| 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4     | 40       |
| 2    | 3    | 2    | 3    | 3    | 3    | 3    | 3    | 3    | 3     | 28       |
| 4    | 3    | 4    | 3    | 4    | 4    | 3    | 4    | 3    | 4     | 36       |
| 5    | 4    | 5    | 4    | 5    | 5    | 3    | 5    | 4    | 3     | 43       |
| 4    | 4    | 4    | 3    | 4    | 4    | 3    | 4    | 3    | 5     | 38       |
| 5    | 4    | 4    | 4    | 4    | 5    | 4    | 4    | 3    | 5     | 42       |
| 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5     | 50       |
| 3    | 4    | 4    | 5    | 5    | 5    | 4    | 4    | 4    | 4     | 42       |
| 5    | 5    | 5    | 4    | 5    | 5    | 5    | 5    | 4    | 4     | 47       |
| 4    | 4    | 4    | 4    | 4    | 3    | 3    | 4    | 3    | 3     | 36       |
| 4    | 4    | 3    | 3    | 3    | 4    | 4    | 4    | 4    | 3     | 36       |
| 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4     | 40       |
| 5    | 5    | 5    | 5    | 5    | 5    | 5    | 4    | 4    | 5     | 48       |
| 4    | 3    | 3    | 3    | 3    | 4    | 4    | 4    | 4    | 4     | 36       |
| 4    | 4    | 5    | 5    | 5    | 5    | 4    | 4    | 4    | 4     | 44       |
| 5    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4     | 41       |
| 2    | 3    | 3    | 4    | 3    | 2    | 4    | 3    | 3    | 4     | 31       |
| 5    | 5    | 5    | 4    | 5    | 5    | 3    | 5    | 3    | 1     | 41       |
| 4    | 4    | 3    | 3    | 4    | 5    | 4    | 4    | 4    | 4     | 39       |
| 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5     | 50       |
| 1    | 1    | 1    | 1    | 1    | 1    | 1    | 1    | 1    | 1     | 10       |
| 5    | 3    | 3    | 3    | 3    | 4    | 4    | 5    | 4    | 5     | 39       |
| 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5     | 50       |
| 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 4     | 40       |
| 5    | 4    | 5    | 4    | 4    | 4    | 5    | 5    | 4    | 4     | 44       |
| 3    | 4    | 3    | 4    | 4    | 4    | 4    | 3    | 3    | 4     | 36       |
| 4    | 4    | 4    | 4    | 3    | 5    | 2    | 3    | 3    | 4     | 36       |

|   |   |   |   |   |   |   |   |   |   |    |
|---|---|---|---|---|---|---|---|---|---|----|
| 2 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 3 | 35 |
| 3 | 3 | 3 | 3 | 4 | 4 | 3 | 5 | 5 | 3 | 36 |
| 3 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 33 |
| 4 | 4 | 5 | 4 | 3 | 5 | 4 | 4 | 4 | 5 | 42 |
| 1 | 1 | 2 | 2 | 2 | 2 | 3 | 3 | 3 | 3 | 22 |
| 4 | 3 | 2 | 2 | 3 | 3 | 2 | 3 | 3 | 4 | 29 |
| 3 | 3 | 4 | 4 | 5 | 4 | 5 | 5 | 4 | 3 | 40 |
| 5 | 3 | 3 | 4 | 5 | 3 | 5 | 5 | 3 | 4 | 40 |
| 5 | 5 | 5 | 2 | 5 | 3 | 5 | 5 | 5 | 5 | 45 |
| 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 30 |
| 3 | 3 | 3 | 3 | 5 | 4 | 3 | 5 | 4 | 4 | 37 |
| 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 39 |
| 4 | 4 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 3 | 43 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 39 |
| 4 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 47 |
| 1 | 2 | 3 | 3 | 4 | 4 | 3 | 3 | 3 | 4 | 30 |
| 5 | 5 | 5 | 2 | 2 | 2 | 4 | 4 | 4 | 2 | 35 |
| 3 | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 30 |
| 5 | 3 | 3 | 3 | 4 | 3 | 3 | 3 | 3 | 3 | 33 |
| 5 | 4 | 4 | 3 | 5 | 5 | 4 | 5 | 4 | 4 | 43 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 3 | 3 | 3 | 3 | 5 | 4 | 3 | 3 | 3 | 3 | 33 |
| 4 | 4 | 1 | 4 | 4 | 4 | 3 | 5 | 4 | 4 | 37 |
| 5 | 5 | 5 | 4 | 3 | 5 | 2 | 4 | 3 | 4 | 40 |
| 3 | 3 | 3 | 5 | 5 | 5 | 4 | 3 | 5 | 5 | 41 |
| 4 | 4 | 5 | 4 | 5 | 3 | 5 | 3 | 4 | 3 | 40 |
| 3 | 3 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 33 |
| 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 38 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 30 |
| 5 | 3 | 5 | 3 | 3 | 5 | 5 | 4 | 5 | 3 | 41 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 2 | 47 |
| 3 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 47 |
| 4 | 5 | 2 | 2 | 3 | 3 | 2 | 2 | 2 | 4 | 29 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 10 |
| 3 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 46 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 4 | 4 | 4 | 4 | 3 | 5 | 3 | 4 | 5 | 5 | 41 |
| 3 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 43 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |

|   |   |   |   |   |   |   |   |   |   |    |
|---|---|---|---|---|---|---|---|---|---|----|
| 3 | 2 | 3 | 2 | 3 | 3 | 3 | 3 | 3 | 2 | 27 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 3 | 2 | 3 | 2 | 5 | 3 | 2 | 3 | 3 | 2 | 28 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 5 | 2 | 2 | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 29 |
| 4 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 42 |
| 1 | 2 | 4 | 3 | 3 | 2 | 2 | 4 | 4 | 3 | 28 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 2 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 2 | 44 |
| 5 | 4 | 4 | 3 | 4 | 4 | 5 | 3 | 5 | 4 | 41 |
| 5 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 44 |
| 5 | 2 | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 3 | 32 |
| 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 39 |
| 3 | 3 | 3 | 2 | 4 | 4 | 4 | 4 | 2 | 3 | 32 |
| 4 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 42 |
| 5 | 5 | 5 | 3 | 5 | 5 | 4 | 5 | 3 | 2 | 42 |
| 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 4 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 5 | 5 | 44 |
| 3 | 2 | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 28 |
| 5 | 3 | 3 | 2 | 4 | 4 | 5 | 5 | 4 | 5 | 40 |
| 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 39 |
| 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 49 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 49 |
| 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 49 |
| 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 49 |
| 3 | 4 | 3 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 34 |
| 4 | 4 | 4 | 3 | 4 | 4 | 4 | 5 | 4 | 4 | 40 |
| 4 | 4 | 5 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 43 |
| 3 | 3 | 4 | 4 | 3 | 2 | 3 | 5 | 4 | 3 | 34 |
| 5 | 4 | 5 | 4 | 5 | 4 | 5 | 4 | 5 | 4 | 45 |
| 3 | 3 | 2 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 35 |
| 3 | 3 | 2 | 4 | 4 | 4 | 2 | 3 | 3 | 3 | 31 |
| 1 | 5 | 5 | 3 | 4 | 5 | 4 | 3 | 4 | 4 | 38 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 3 | 1 | 3 | 3 | 4 | 4 | 2 | 2 | 4 | 2 | 28 |
| 4 | 2 | 2 | 1 | 2 | 3 | 1 | 2 | 2 | 2 | 21 |
| 2 | 2 | 2 | 2 | 3 | 3 | 2 | 2 | 2 | 2 | 22 |
| 1 | 3 | 3 | 3 | 5 | 4 | 3 | 3 | 5 | 4 | 34 |
| 3 | 4 | 2 | 2 | 5 | 5 | 4 | 5 | 4 | 3 | 37 |
| 4 | 5 | 5 | 5 | 5 | 5 | 3 | 4 | 5 | 5 | 46 |

|   |   |   |   |   |   |   |   |   |   |    |
|---|---|---|---|---|---|---|---|---|---|----|
| 3 | 5 | 3 | 4 | 4 | 3 | 5 | 5 | 3 | 3 | 38 |
| 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 41 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 3 | 5 | 4 | 5 | 4 | 4 | 3 | 3 | 3 | 4 | 38 |
| 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| 3 | 4 | 4 | 3 | 4 | 4 | 3 | 3 | 3 | 4 | 35 |
| 5 | 4 | 3 | 3 | 3 | 4 | 4 | 4 | 3 | 4 | 37 |
| 3 | 3 | 4 | 3 | 3 | 4 | 3 | 3 | 3 | 3 | 32 |
| 4 | 5 | 4 | 4 | 5 | 5 | 4 | 5 | 4 | 4 | 44 |
| 4 | 4 | 3 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 44 |
| 4 | 3 | 3 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 44 |
| 4 | 3 | 3 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 43 |

| Y1 | Y2 | Y3 | Y4 | Y5 | Y6 | Y7 | Y8 | Y9 | Y10 | Y11 | Y12 | Total Y |
|----|----|----|----|----|----|----|----|----|-----|-----|-----|---------|
| 5  | 5  | 5  | 5  | 5  | 5  | 5  | 5  | 5  | 5   | 5   | 5   | 60      |
| 3  | 3  | 3  | 2  | 5  | 3  | 4  | 2  | 2  | 4   | 3   | 4   | 38      |
| 5  | 5  | 5  | 5  | 5  | 5  | 5  | 5  | 5  | 5   | 5   | 5   | 60      |
| 4  | 5  | 5  | 5  | 5  | 5  | 4  | 5  | 5  | 4   | 5   | 5   | 57      |
| 5  | 5  | 5  | 5  | 5  | 5  | 5  | 5  | 5  | 5   | 5   | 5   | 60      |
| 4  | 4  | 5  | 4  | 4  | 5  | 5  | 4  | 3  | 5   | 5   | 5   | 53      |
| 3  | 3  | 1  | 4  | 1  | 1  | 1  | 3  | 1  | 1   | 1   | 1   | 21      |
| 4  | 4  | 4  | 4  | 4  | 4  | 4  | 3  | 4  | 5   | 4   | 4   | 48      |
| 3  | 3  | 2  | 2  | 2  | 2  | 2  | 2  | 2  | 2   | 2   | 2   | 26      |
| 4  | 4  | 4  | 4  | 4  | 4  | 4  | 3  | 3  | 4   | 4   | 4   | 46      |
| 5  | 5  | 5  | 4  | 5  | 4  | 5  | 5  | 5  | 3   | 4   | 4   | 54      |
| 3  | 4  | 4  | 4  | 5  | 4  | 5  | 4  | 4  | 4   | 5   | 5   | 51      |
| 5  | 5  | 5  | 5  | 5  | 5  | 5  | 5  | 5  | 5   | 5   | 5   | 60      |
| 5  | 5  | 5  | 5  | 5  | 5  | 5  | 5  | 5  | 5   | 5   | 5   | 60      |
| 4  | 4  | 4  | 4  | 5  | 5  | 5  | 4  | 3  | 4   | 4   | 5   | 51      |
| 5  | 5  | 4  | 5  | 4  | 4  | 5  | 5  | 4  | 5   | 5   | 4   | 55      |
| 3  | 3  | 3  | 4  | 5  | 5  | 4  | 4  | 4  | 4   | 4   | 4   | 47      |
| 3  | 4  | 4  | 4  | 3  | 4  | 4  | 4  | 4  | 4   | 4   | 4   | 46      |
| 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 5   | 5   | 5   | 51      |
| 5  | 4  | 4  | 5  | 5  | 5  | 5  | 4  | 4  | 4   | 4   | 4   | 53      |
| 4  | 4  | 5  | 5  | 5  | 5  | 5  | 5  | 5  | 5   | 5   | 5   | 58      |
| 4  | 5  | 5  | 5  | 5  | 5  | 5  | 5  | 4  | 4   | 4   | 4   | 55      |
| 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 5  | 5   | 5   | 5   | 52      |
| 2  | 4  | 3  | 2  | 4  | 3  | 2  | 2  | 3  | 3   | 2   | 4   | 34      |
| 5  | 4  | 4  | 1  | 5  | 2  | 3  | 3  | 5  | 5   | 3   | 5   | 45      |
| 4  | 4  | 4  | 4  | 4  | 4  | 4  | 5  | 5  | 5   | 5   | 4   | 52      |
| 5  | 5  | 3  | 4  | 5  | 5  | 5  | 4  | 5  | 5   | 5   | 5   | 56      |
| 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1   | 1   | 1   | 12      |

|   |   |   |   |   |   |   |   |   |   |   |   |    |
|---|---|---|---|---|---|---|---|---|---|---|---|----|
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 59 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 5 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 52 |
| 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 46 |
| 5 | 4 | 4 | 4 | 4 | 5 | 3 | 4 | 2 | 5 | 4 | 4 | 48 |
| 4 | 5 | 4 | 4 | 4 | 3 | 5 | 5 | 3 | 4 | 3 | 3 | 47 |
| 4 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 2 | 4 | 4 | 5 | 52 |
| 3 | 3 | 3 | 3 | 5 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 39 |
| 4 | 5 | 5 | 5 | 5 | 4 | 3 | 3 | 3 | 5 | 5 | 5 | 52 |
| 3 | 2 | 3 | 3 | 3 | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 26 |
| 3 | 3 | 3 | 4 | 3 | 4 | 3 | 2 | 3 | 4 | 2 | 4 | 38 |
| 4 | 4 | 5 | 3 | 5 | 4 | 3 | 4 | 4 | 4 | 4 | 5 | 49 |
| 4 | 5 | 5 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 57 |
| 5 | 3 | 4 | 4 | 4 | 5 | 5 | 4 | 5 | 4 | 4 | 4 | 51 |
| 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 36 |
| 4 | 4 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 4 | 4 | 3 | 52 |
| 4 | 5 | 4 | 4 | 4 | 4 | 4 | 3 | 5 | 4 | 4 | 4 | 49 |
| 4 | 5 | 4 | 3 | 5 | 4 | 4 | 4 | 5 | 5 | 3 | 4 | 50 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 4 | 4 | 4 | 4 | 4 | 3 | 5 | 3 | 4 | 4 | 4 | 4 | 47 |
| 4 | 5 | 5 | 5 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 53 |
| 4 | 4 | 3 | 1 | 5 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 44 |
| 3 | 4 | 3 | 3 | 4 | 5 | 3 | 3 | 3 | 2 | 3 | 5 | 41 |
| 4 | 5 | 4 | 3 | 5 | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 44 |
| 4 | 4 | 4 | 3 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 54 |
| 5 | 5 | 5 | 4 | 5 | 4 | 4 | 4 | 5 | 3 | 3 | 4 | 51 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 12 |
| 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 51 |
| 4 | 4 | 4 | 3 | 5 | 3 | 4 | 4 | 5 | 3 | 5 | 5 | 49 |
| 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 5 | 5 | 5 | 57 |
| 5 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 55 |
| 4 | 5 | 5 | 5 | 4 | 4 | 5 | 3 | 5 | 5 | 3 | 5 | 53 |
| 3 | 3 | 5 | 5 | 5 | 3 | 5 | 5 | 4 | 3 | 4 | 5 | 50 |
| 3 | 4 | 5 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 42 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 12 |
| 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 36 |
| 3 | 5 | 5 | 5 | 5 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 56 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 1 | 5 | 5 | 5 | 56 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 4 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 55 |

|   |   |   |   |   |   |   |   |   |   |   |   |    |
|---|---|---|---|---|---|---|---|---|---|---|---|----|
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 12 |
| 5 | 5 | 5 | 5 | 3 | 5 | 5 | 5 | 5 | 3 | 5 | 5 | 56 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 5 | 5 | 4 | 5 | 4 | 5 | 4 | 4 | 5 | 5 | 4 | 4 | 54 |
| 5 | 5 | 5 | 3 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 57 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 4 | 4 | 4 | 2 | 4 | 4 | 3 | 3 | 5 | 4 | 4 | 3 | 44 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 3 | 4 | 3 | 3 | 5 | 5 | 4 | 3 | 2 | 5 | 5 | 5 | 47 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 3 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 3 | 5 | 5 | 54 |
| 3 | 3 | 4 | 4 | 4 | 4 | 5 | 3 | 3 | 4 | 4 | 4 | 45 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 58 |
| 1 | 1 | 1 | 1 | 3 | 2 | 2 | 2 | 3 | 1 | 3 | 2 | 22 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 5 | 5 | 5 | 58 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 3 | 5 | 4 | 4 | 4 | 4 | 5 | 3 | 5 | 4 | 5 | 4 | 50 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 3 | 3 | 3 | 3 | 5 | 3 | 3 | 5 | 5 | 5 | 4 | 5 | 47 |
| 4 | 4 | 4 | 5 | 5 | 5 | 5 | 4 | 2 | 3 | 4 | 5 | 50 |
| 3 | 2 | 3 | 3 | 4 | 4 | 5 | 2 | 3 | 4 | 4 | 4 | 41 |
| 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 58 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 2 | 5 | 5 | 5 | 55 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 4 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 52 |
| 2 | 1 | 1 | 1 | 1 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 21 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 5 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 48 |
| 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 4 | 5 | 5 | 57 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 58 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 59 |
| 3 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 3 | 3 | 3 | 3 | 39 |
| 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 50 |
| 4 | 5 | 5 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 52 |
| 4 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 4 | 4 | 54 |
| 5 | 4 | 5 | 4 | 5 | 4 | 5 | 4 | 5 | 4 | 5 | 4 | 54 |
| 4 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 3 | 4 | 4 | 5 | 53 |
| 3 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 46 |
| 3 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 4 | 5 | 5 | 5 | 55 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |

|   |   |   |   |   |   |   |   |   |   |   |   |    |
|---|---|---|---|---|---|---|---|---|---|---|---|----|
| 4 | 4 | 3 | 3 | 5 | 2 | 4 | 1 | 4 | 4 | 4 | 4 | 42 |
| 2 | 3 | 3 | 2 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 3 | 36 |
| 3 | 2 | 2 | 2 | 4 | 3 | 3 | 2 | 2 | 3 | 2 | 3 | 31 |
| 5 | 5 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 4 | 5 | 5 | 56 |
| 5 | 4 | 5 | 5 | 5 | 5 | 4 | 2 | 3 | 4 | 5 | 3 | 50 |
| 5 | 5 | 3 | 4 | 5 | 1 | 3 | 4 | 5 | 5 | 5 | 5 | 50 |
| 4 | 4 | 3 | 4 | 4 | 3 | 5 | 5 | 3 | 4 | 4 | 5 | 48 |
| 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 51 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 60 |
| 4 | 4 | 4 | 5 | 5 | 5 | 4 | 3 | 4 | 5 | 5 | 5 | 53 |
| 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 48 |
| 4 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 56 |
| 5 | 3 | 4 | 5 | 5 | 5 | 3 | 3 | 5 | 4 | 4 | 4 | 50 |
| 4 | 4 | 4 | 3 | 4 | 3 | 4 | 4 | 3 | 4 | 3 | 3 | 43 |
| 4 | 5 | 5 | 4 | 5 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 52 |
| 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 58 |
| 5 | 4 | 4 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 56 |
| 5 | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 57 |

## Output Validitas dan Reliabilitas

|    |                     | Correlations X1 |        |        |        |        |        |        |        |          |
|----|---------------------|-----------------|--------|--------|--------|--------|--------|--------|--------|----------|
|    |                     | P1              | P2     | P3     | P4     | P5     | P6     | P7     | P8     | Total X1 |
| P1 | Pearson Correlation | 1               | .846** | .830** | .950** | .682** | .536** | .557** | .692** | .884**   |
|    | Sig. (2-tailed)     |                 | .000   | .000   | .000   | .000   | .002   | .001   | .000   | .000     |
|    | N                   | 30              | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30       |
| P2 | Pearson Correlation | .846**          | 1      | .795** | .857** | .750** | .631** | .620** | .654** | .895**   |
|    | Sig. (2-tailed)     | .000            |        | .000   | .000   | .000   | .000   | .000   | .000   | .000     |
|    | N                   | 30              | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30       |
| P3 | Pearson Correlation | .830**          | .795** | 1      | .853** | .710** | .600** | .593** | .711** | .878**   |
|    | Sig. (2-tailed)     | .000            | .000   |        | .000   | .000   | .000   | .001   | .000   | .000     |
|    | N                   | 30              | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30       |
| P4 | Pearson Correlation | .950**          | .857** | .853** | 1      | .760** | .608** | .648** | .732** | .929**   |
|    | Sig. (2-tailed)     | .000            | .000   | .000   |        | .000   | .000   | .000   | .000   | .000     |
|    | N                   | 30              | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30       |
| P5 | Pearson Correlation | .682**          | .750** | .710** | .760** | 1      | .890** | .643** | .721** | .888**   |
|    | Sig. (2-tailed)     | .000            | .000   | .000   | .000   |        | .000   | .000   | .000   | .000     |
|    | N                   | 30              | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30       |
| P6 | Pearson Correlation | .536**          | .631** | .600** | .608** | .890** | 1      | .645** | .649** | .798**   |
|    | Sig. (2-tailed)     | .002            | .000   | .000   | .000   | .000   |        | .000   | .000   | .000     |
|    | N                   | 30              | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30       |
| P7 | Pearson Correlation | .557**          | .620** | .593** | .648** | .643** | .645** | 1      | .762** | .792**   |
|    | Sig. (2-tailed)     | .001            | .000   | .001   | .000   | .000   | .000   |        | .000   | .000     |
|    | N                   | 30              | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30       |
| P8 | Pearson Correlation | .692**          | .654** | .711** | .732** | .721** | .649** | .762** | 1      | .852**   |

|          |                     |        |        |        |        |        |        |        |        |
|----------|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|
|          | Sig. (2-tailed)     | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   |
|          | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     |
| Total X1 | Pearson Correlation | .884** | .895** | .878** | .929** | .888** | .798** | .792** | .852** |
|          | Sig. (2-tailed)     | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   |
|          | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     |

\*\* . Correlation is significant at the 0.01 level (2-tailed).

#### Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .951             | 8          |

### Correlations X2

|    |                     | P1     | P2     | P3     | P4     | P5     | P6     | P7     | P8     | P9     | P10    | Total X2 |
|----|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------|
| P1 | Pearson Correlation | 1      | .667** | .702** | .428*  | .713** | .651** | .586** | .602** | .723** | .728** | .796**   |
|    | Sig. (2-tailed)     |        | .000   | .000   | .018   | .000   | .000   | .001   | .000   | .000   | .000   | .000     |
|    | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30       |
| P2 | Pearson Correlation | .667** | 1      | .775** | .672** | .725** | .695** | .714** | .768** | .774** | .693** | .881**   |
|    | Sig. (2-tailed)     | .000   |        | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000     |
|    | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30       |
| P3 | Pearson Correlation | .702** | .775** | 1      | .621** | .717** | .805** | .715** | .671** | .771** | .832** | .894**   |
|    | Sig. (2-tailed)     | .000   | .000   |        | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000     |
|    | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30       |
| P4 | Pearson Correlation | .428*  | .672** | .621** | 1      | .631** | .646** | .745** | .743** | .579** | .599** | .782**   |
|    | Sig. (2-tailed)     | .018   | .000   | .000   |        | .000   | .000   | .000   | .000   | .001   | .000   | .000     |
|    | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30       |
| P5 | Pearson Correlation | .713** | .725** | .717** | .631** | 1      | .755** | .703** | .829** | .708** | .573** | .860**   |
|    | Sig. (2-tailed)     | .000   | .000   | .000   | .000   |        | .000   | .000   | .000   | .000   | .001   | .000     |
|    | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30       |
| P6 | Pearson Correlation | .651** | .695** | .805** | .646** | .755** | 1      | .729** | .683** | .738** | .809** | .876**   |
|    | Sig. (2-tailed)     | .000   | .000   | .000   | .000   | .000   |        | .000   | .000   | .000   | .000   | .000     |
|    | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30       |
| P7 | Pearson Correlation | .586** | .714** | .715** | .745** | .703** | .729** | 1      | .797** | .766** | .651** | .866**   |
|    | Sig. (2-tailed)     | .001   | .000   | .000   | .000   | .000   | .000   |        | .000   | .000   | .000   | .000     |
|    | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30       |
| P8 | Pearson Correlation | .602** | .768** | .671** | .743** | .829** | .683** | .797** | 1      | .701** | .588** | .865**   |
|    | Sig. (2-tailed)     | .000   | .000   | .000   | .000   | .000   | .000   | .000   |        | .000   | .001   | .000     |

|          |                     |        |        |        |        |        |        |        |        |        |        |        |
|----------|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|          | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     |
| P9       | Pearson Correlation | .723** | .774** | .771** | .579** | .708** | .738** | .766** | .701** | 1      | .710** | .873** |
|          | Sig. (2-tailed)     | .000   | .000   | .000   | .001   | .000   | .000   | .000   | .000   |        | .000   | .000   |
|          | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     |
| P10      | Pearson Correlation | .728** | .693** | .832** | .599** | .573** | .809** | .651** | .588** | .710** | 1      | .842** |
|          | Sig. (2-tailed)     | .000   | .000   | .000   | .000   | .001   | .000   | .000   | .001   | .000   |        | .000   |
|          | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     |
| Total X2 | Pearson Correlation | .796** | .881** | .894** | .782** | .860** | .876** | .866** | .865** | .873** | .842** | 1      |
|          | Sig. (2-tailed)     | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   |        |
|          | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     |

\*\* . Correlation is significant at the 0.01 level (2-tailed).

\* . Correlation is significant at the 0.05 level (2-tailed).

#### Reliability Statistics

Cronbach's

| Alpha | N of Items |
|-------|------------|
| .958  | 10         |

### Correlations Y

|    |                     | P1     | P2     | P3     | P4     | P5     | P6     | P7     | P8     | P9     | P10    | P11    | P12    | Total Y |
|----|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| P1 | Pearson Correlation | 1      | .750** | .787** | .777** | .700** | .646** | .629** | .693** | .705** | .531** | .748** | .863** | .869**  |
|    | Sig. (2-tailed)     |        | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,003  | 0,000  | 0,000  | 0,000   |
|    | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30      |
| P2 | Pearson Correlation | .750** | 1      | .872** | .825** | .904** | .786** | .703** | .747** | .748** | .584** | .828** | .843** | .944**  |
|    | Sig. (2-tailed)     | 0,000  |        | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,001  | 0,000  | 0,000  | 0,000   |
|    | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30      |
| P3 | Pearson Correlation | .787** | .872** | 1      | .836** | .806** | .753** | .594** | .642** | .748** | .640** | .735** | .825** | .911**  |
|    | Sig. (2-tailed)     | 0,000  | 0,000  |        | 0,000  | 0,000  | 0,000  | 0,001  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000   |
|    | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30      |
| P4 | Pearson Correlation | .777** | .825** | .836** | 1      | .780** | .824** | .667** | .631** | .779** | .598** | .619** | .838** | .905**  |
|    | Sig. (2-tailed)     | 0,000  | 0,000  | 0,000  |        | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000   |
|    | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30      |
| P5 | Pearson Correlation | .700** | .904** | .806** | .780** | 1      | .759** | .718** | .631** | .658** | .514** | .655** | .780** | .876**  |
|    | Sig. (2-tailed)     | 0,000  | 0,000  | 0,000  | 0,000  |        | 0,000  | 0,000  | 0,000  | 0,000  | 0,004  | 0,000  | 0,000  | 0,000   |
|    | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30      |
| P6 | Pearson Correlation | .646** | .786** | .753** | .824** | .759** | 1      | .777** | .615** | .655** | .453** | .594** | .713** | .846**  |

|     |                     |        |        |        |        |        |        |        |        |        |        |        |        |        |
|-----|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|     | Sig. (2-tailed)     | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  |        | 0,000  | 0,000  | 0,000  | 0,012  | 0,001  | 0,000  | 0,000  |
|     | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     |
| P7  | Pearson Correlation | .629** | .703** | .594** | .667** | .718** | .777** | 1      | .567** | .651** | 0,281  | .598** | .699** | .774** |
|     | Sig. (2-tailed)     | 0,000  | 0,000  | 0,001  | 0,000  | 0,000  | 0,000  |        | 0,001  | 0,000  | 0,132  | 0,000  | 0,000  | 0,000  |
|     | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     |
| P8  | Pearson Correlation | .693** | .747** | .642** | .631** | .631** | .615** | .567** | 1      | .699** | 0,342  | .635** | .703** | .783** |
|     | Sig. (2-tailed)     | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,001  |        | 0,000  | 0,064  | 0,000  | 0,000  | 0,000  |
|     | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     |
| P9  | Pearson Correlation | .705** | .748** | .748** | .779** | .658** | .655** | .651** | .699** | 1      | .379   | .634** | .783** | .835** |
|     | Sig. (2-tailed)     | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  |        | 0,039  | 0,000  | 0,000  | 0,000  |
|     | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     |
| P10 | Pearson Correlation | .531** | .584** | .640** | .598** | .514** | .453   | 0,281  | 0,342  | .379   | 1      | .617** | .624** | .644** |
|     | Sig. (2-tailed)     | 0,003  | 0,001  | 0,000  | 0,000  | 0,004  | 0,012  | 0,132  | 0,064  | 0,039  |        | 0,000  | 0,000  | 0,000  |
|     | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     |
| P11 | Pearson Correlation | .748** | .828** | .735** | .619** | .655** | .594** | .598** | .635** | .634** | .617** | 1      | .818** | .830** |
|     | Sig. (2-tailed)     | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,001  | 0,000  | 0,000  | 0,000  | 0,000  |        | 0,000  | 0,000  |
|     | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     |

|         |                     |        |        |        |        |        |        |        |        |        |        |        |        |        |
|---------|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| P12     | Pearson Correlation | .863** | .843** | .825** | .838** | .780** | .713** | .699** | .703** | .783** | .624** | .818** | 1      | .933** |
|         | Sig. (2-tailed)     | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  |        | 0,000  |
|         | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     |
| Total Y | Pearson Correlation | .869** | .944** | .911** | .905** | .876** | .846** | .774** | .783** | .835** | .644** | .830** | .933** | 1      |
|         | Sig. (2-tailed)     | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  | 0,000  |        |
|         | N                   | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     | 30     |

\*\* . Correlation is significant at the 0.01 level (2-tailed).

\* . Correlation is significant at the 0.05 level (2-tailed).

### Reliability Statistics

Cronbach's

Alpha

N of Items

.963

12

### Lampiran 3. Output Uji Normalitas

#### One-Sample Kolmogorov-Smirnov Test

|                                  |                | Unstandardized<br>Residual |
|----------------------------------|----------------|----------------------------|
| N                                |                | 130                        |
| Normal Parameters <sup>a,b</sup> | Mean           | .0000000                   |
|                                  | Std. Deviation | 4.00041853                 |
| Most Extreme Differences         | Absolute       | .068                       |
|                                  | Positive       | .068                       |
|                                  | Negative       | -.060                      |
| Test Statistic                   |                | .068                       |
| Asymp. Sig. (2-tailed)           |                | .200 <sup>c,d</sup>        |

a. Test distribution is Normal.

b. Calculated from data.

c. Lilliefors Significance Correction.

d. This is a lower bound of the true significance.

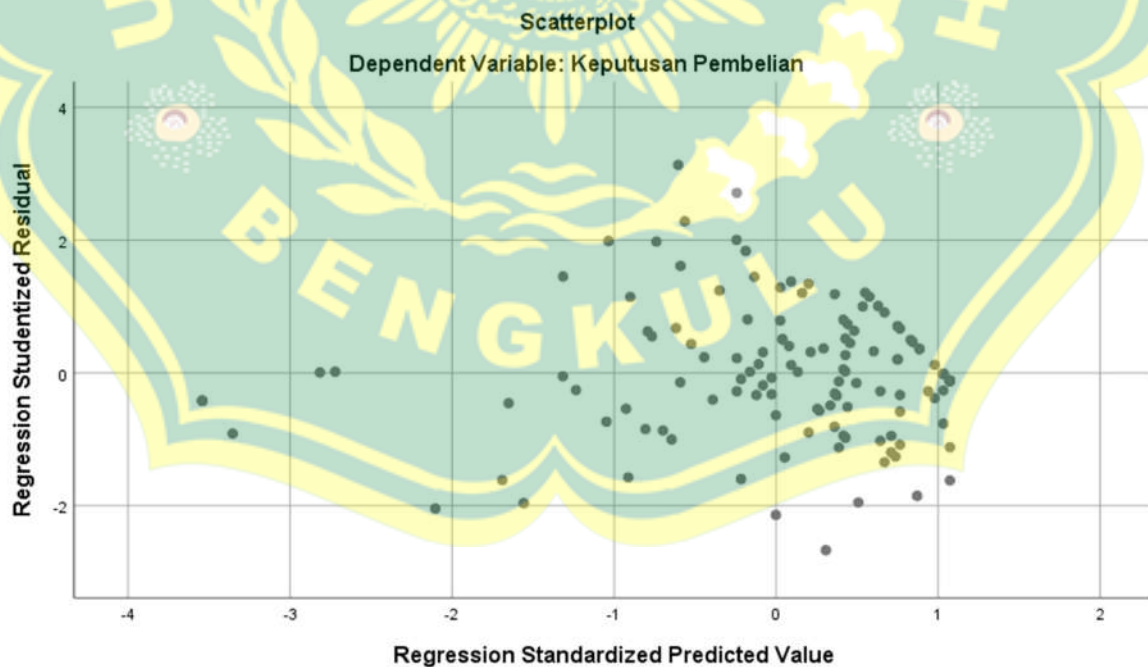
#### Lampiran 4. Output Uji Heteroskedastisitas

**Residuals Statistics<sup>a</sup>**

|                                   | Minimum | Maximum | Mean  | Std. Deviation | N   |
|-----------------------------------|---------|---------|-------|----------------|-----|
| Predicted Value                   | 13.60   | 60.47   | 49.58 | 10.156         | 130 |
| Std. Predicted Value              | -3.543  | 1.072   | .000  | 1.000          | 130 |
| Standard Error of Predicted Value | .356    | 1.950   | .562  | .244           | 130 |
| Adjusted Predicted Value          | 13.79   | 60.60   | 49.60 | 10.099         | 130 |
| Residual                          | -10.691 | 12.567  | .000  | 4.000          | 130 |
| Std. Residual                     | -2.652  | 3.117   | .000  | .992           | 130 |
| Stud. Residual                    | -2.671  | 3.133   | -.003 | 1.005          | 130 |
| Deleted Residual                  | -10.845 | 12.701  | -.025 | 4.108          | 130 |
| Stud. Deleted Residual            | -2.738  | 3.249   | -.002 | 1.015          | 130 |
| Mahal. Distance                   | .011    | 29.180  | 1.985 | 3.724          | 130 |
| Cook's Distance                   | .000    | .425    | .009  | .038           | 130 |
| Centered Leverage Value           | .000    | .226    | .015  | .029           | 130 |

a. Dependent Variable: Keputusan Pembelian

#### Charts



## Lampiran 5. Output Uji Multikolinearitas

### Variables Entered/Removed<sup>a</sup>

| Model | Variables Entered                           | Variables Removed | Method |
|-------|---------------------------------------------|-------------------|--------|
| 1     | Word Of Mouth, Brand Awareness <sup>b</sup> | .                 | Enter  |

a. Dependent Variable: Keputusan Pembelian

b. All requested variables entered.

### Coefficients<sup>a</sup>

| Model |                 | Collinearity Statistics |       |
|-------|-----------------|-------------------------|-------|
|       |                 | Tolerance               | VIF   |
| 1     | Brand Awareness | .379                    | 2.636 |
|       | Word Of Mouth   | .379                    | 2.636 |

a. Dependent Variable: Keputusan Pembelian

### Collinearity Diagnostics<sup>a</sup>

| Model | Dimension | Eigenvalue | Condition Index | (Constant) | Variance Proportions |               |
|-------|-----------|------------|-----------------|------------|----------------------|---------------|
|       |           |            |                 |            | Brand Awareness      | Word Of Mouth |
| 1     | 1         | 2.961      | 1.000           | .00        | .00                  | .00           |
|       | 2         | .029       | 10.185          | 1.00       | .11                  | .10           |
|       | 3         | .010       | 17.181          | .00        | .89                  | .90           |

a. Dependent Variable: Keputusan Pembelian

## Lampiran 6. Output Korelasi Determinasi ( $R^2$ ), Uji-t dan Uji-f

### Model Summary

| Model | R                 | R Square | Adjusted R Square | Std. Error of the Estimate |
|-------|-------------------|----------|-------------------|----------------------------|
| 1     | .930 <sup>a</sup> | .866     | .864              | 4.032                      |

a. Predictors: (Constant), Word Of Mouth, Brand Awareness

### ANOVA<sup>a</sup>

| Model |            | Sum of Squares | df  | Mean Square | F       | Sig.              |
|-------|------------|----------------|-----|-------------|---------|-------------------|
| 1     | Regression | 13305.299      | 2   | 6652.649    | 409.259 | .000 <sup>b</sup> |
|       | Residual   | 2064.432       | 127 | 16.255      |         |                   |
|       | Total      | 15369.731      | 129 |             |         |                   |

a. Dependent Variable: Keputusan Pembelian

b. Predictors: (Constant), Word Of Mouth, Brand Awareness

### Coefficients<sup>a</sup>

| Model |                 | Unstandardized Coefficients |            | Standardized Coefficients | t      | Sig. |
|-------|-----------------|-----------------------------|------------|---------------------------|--------|------|
|       |                 | B                           | Std. Error | Beta                      |        |      |
| 1     | (Constant)      | 1.883                       | 1.716      |                           | 1.097  | .275 |
|       | Brand Awareness | .952                        | .077       | .652                      | 12.347 | .000 |
|       | Word Of Mouth   | .410                        | .066       | .326                      | 6.168  | .000 |

a. Dependent Variable: Keputusan Pembelian