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Lampiran 1. Kuesioner Penelitian

Kuesioner Penelitian

Dalam rangka menyelesaikan pendidikan Sarjana Manajemen (S.M) pada Program Studi Manajemen Fakultas Ekonomi dan Bisnis Universitas Muhammadiyah Bengkulu, Saya yang bertanda tangan di bawah ini:

Nama : Siska Puspita

NPM : 2261201063

Program Studi : Manajemen

Judul Penelitian : Hubungan Antara *Brand Image* Dan *Costumer Experience* Terhadap *Customer retention* Pada Pegadaian Syariah

Dengan itu dimohon untuk kesediaan Bapak/Ibu/Saudara/i agar berpartisipasi dalam penelitian ini dengan cara mengisi kuesioner yang terlampir. Kesediaan Bapak/Ibu/Saudara/i sangat dibutuhkan untuk menentukan keberhasilan atas penelitian yang dilakukan ini.

Sesuai dengan etika dalam melakukan penelitian, data yang saya peroleh akan dijaga kerahasiaannya dan digunakan semata-mata hanya untuk kepentingan penelitian. Jawaban/ Pernyataan yang Bapak/Ibu/Saudara/i berikan sangat bermanfaat dalam penyelesaian penelitian ini. Tidak ada jawaban yang salah dan benar atas pernyataan yang Bapak/Ibu/Saudara/i berikan. Oleh karena itu saya sangat mengharapkan kejujuran dari Bapak/Ibu/Saudara/i dalam pengisian kuesioner penelitian ini.

Demikianlah surat permohonan pengisian kuesioner ini dibuat. Selain itu, saya ingin mengucapkan terimakasih atas kesediaan Bapak/Ibu/Saudara/I karena telah meluangkan waktu untuk mengisi kuesioner ini.

Hormat Saya,

Siska Puspita

IDENTITAS RESPONDEN

Nama:

Jenis Kelamin

- ☐ Laki-laki
- ☐ Perempuan

Usia

- ☐ 20 – 29 tahun
- ☐ 30 – 39 tahun
- ☐ 40 – 49 tahun
- ☐ $\geq$ 50 tahun

Pendidikan Terakhir

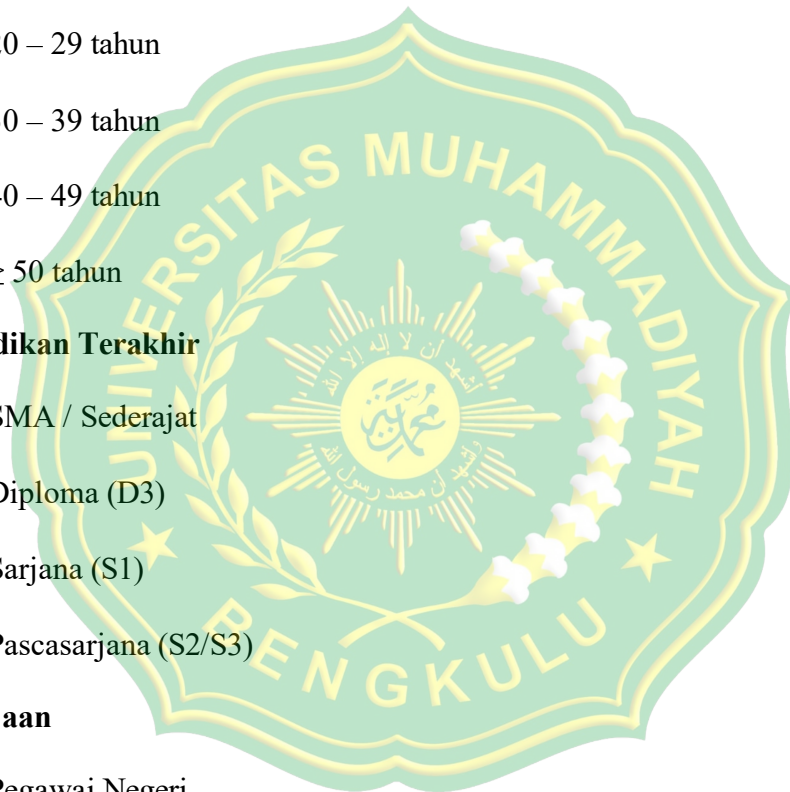
- ☐ SMA / Sederajat
- ☐ Diploma (D3)
- ☐ Sarjana (S1)
- ☐ Pascasarjana (S2/S3)

Pekerjaan

- ☐ Pegawai Negeri
- ☐ Pegawai Swasta
- ☐ Wiraswasta
- ☐ Lainnya

Lama Menjadi Nasabah Pegadaian Syariah

- ☐ 1 – 3 tahun
- ☐ 3 – 5 tahun



☐ > 5 tahun

Frekuensi Menggunakan Layanan Pegadaian Syariah

☐ 2 – 3 kali

☐ 4 – 5 kali

☐ > 5 kali

Jenis Layanan yang Pernah Digunakan

☐ Gadai Syariah

☐ Pembiayaan Mikro Syariah

☐ Tabungan Emas

☐ Lainnya:

Petunjuk pengisian kuesioner :

Berikan jawaban atas pertanyaan berikut ini dengan pendapat anda dengan cara memberi tanda conteng (✕) pada kolom yang tersedia

SS : Sangat Setuju (5)

S : Setuju (4)

N: Netral (3)

TS : Tidak setuju (2)

STS : Sangat Tidak Setuju (1)



A. Customer Retention (Y)

Kode	Pernyataan	STS (1)	TS (2)	N (3)	S (4)	SS (5)
<i>Repurchase Intention</i>						
Y1	Saya berniat untuk terus menggunakan layanan pegadaian syariah bengkulu dimasa mendatang.					
Y2	Pegadaian Syariah Bengkulu Menjadi pilihan utama saya dibandingkan lembaga pegadaian lain.					
<i>Repeat Purchase behavior</i>						
Y3	Saya Sering Menggunakan Kembali layanan pegadaian Bengkulu.					
Y4	Saya Merasa Nyaman melakukan transaksi berulang di pegadaian Syariah Bengkulu.					
<i>Resistance to switching</i>						
Y5	Saya Tidak tertarik untuk berpindah kelembaga pegadaian lain.					
Y6	Meskipun ada penawaran dari lembaga lain, saya tetap memilih pegadaian Syariah Bengkulu.					
<i>Willingness to Recommend</i>						
Y7	Saya bersedia merekomendasikan pegadaian Syariah Bengkulu kepada orang lain.					
Y8	Saya akan menceritakan pengalaman positif saya menggunakan pegadaian syariah Bengkulu.					

B. Brand Image (X1)

Kode	Pernyataan	STS (1)	TS (2)	N (3)	S (4)	SS (5)
Brand Trust						
X1.1	Saya percaya pegadaian Syariah Bengkulu menjalankan layanannya secara jujur dan amanah.					
X1.2	Pegadaian Syariah Bengkulu dapat dipercaya dalam menjaga keamanan transaksi nasabah.					
Customer Brand identification						
X1.3	Pegadaian Syariah Bengkulu mencerminkan nilai-nilai yang saya yakini.					
X1.4	Saya merasa pegadaian Syariah Bengkulu sesuai dengan kebutuhan dan identitas saya sebagai nasabah.					
Brand credibility						
X1.5	Pegadaian Syariah Bengkulu memiliki reputasi yang baik dimasyarakat.					
X1.6	Pegadaian Syariah Bengkulu konsisten dalam memeberikan layanan sesuai janji.					
Emotional Brand Attachment						
X1.7	Saya merasa memiliki kedekatatan emosional dengan pegadaian Syariah Bengkulu					
X1.8	Saya merasa nyaman dan tenang ketika bertransaksi dipegadaian Syariah Bengkulu					

C. Customer Experience (X2)

Kode	Pernyataan	STS (1)	TS (2)	N (3)	S (4)	SS (5)
Process Ease						
X2.1	Prosedur layanan pegadaian Syariah Bengkulu mudah dipahami					
X2.2	Proses pengajuan layanan dipegadaian Syariah Bengkulu tidak berbelit-belit.					
Service Efficiency						
X2.3	Pegawai Pegadaian Syariah Bengkulu melayani dengan cepat.					
X2.4	Waktu pelayanan di pegadaian Syariah Bengkulu tergolong efisien.					
Clarity of Information						
X2.5	Informasi mengenai akad dan biaya dijelaskan dengan jelas.					
X2.6	Saya mudah memahami ketentuan layanan pegadaian Syariah Bengkulu.					
Consisten of Service Delivery						
X2.7	Kualitas pelayanan Syariaah Bengkulu konsisten setiap kali saya bertransaksi.					
X2.8	Pegawai memberikan pelayanan yang seragam dan profesional.					
Convenience						
X2.9	Fasilitas pegadaian Syariah Bengkulu membuat saya merasa nyaman.					
X2.10	Lingkungan pelaayanan pegadaian Syariah Bengkulu mendukung kenyamanan nasabah.					

Lampiran 2. Tabulasi Data Penelitian

OUTPUT SPSS X1

Statistics										
		X1.1	X1.2	X1.3	X1.4	X1.5	X1.6	X1.7	X1.8	TOTAL
N	Valid	130	130	130	130	130	130	130	130	130
	Missing	0	0	0	0	0	0	0	0	0
Mean		4,18	4,39	4,48	4,24	4,23	4,28	4,41	4,32	34,52
Median		4,00	5,00	5,00	4,00	4,00	4,00	5,00	4,00	35,00
Mode		4	5	5	5	4	5	5	4 ^a	35
Sum		543	571	582	551	550	556	573	562	4488
a. Multiple modes exist. The smallest value is shown										

X1.1				
		Frequency	Percent	Valid Percent
Valid	TS	2	1,5	1,5
	N	11	8,5	10,0
	S	79	60,8	70,8
	SS	38	29,2	100,0
	Total	130	100,0	100,0

X1.2				
		Frequency	Percent	Valid Percent
Valid	TS	2	1,5	1,5
	N	14	10,8	12,3
	S	45	34,6	46,9
	SS	69	53,1	100,0
	Total	130	100,0	100,0

X1.3				
		Frequency	Percent	Valid Percent
Valid	N	10	7,7	7,7
	S	48	36,9	44,6
	SS	72	55,4	100,0
	Total	130	100,0	100,0

X1.4					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	N	23	17,7	17,7	17,7
	S	53	40,8	40,8	58,5
	SS	54	41,5	41,5	100,0
	Total	130	100,0	100,0	

X1.5					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	TS	2	1,5	1,5	1,5
	N	18	13,8	13,8	15,4
	S	58	44,6	44,6	60,0
	SS	52	40,0	40,0	100,0
	Total	130	100,0	100,0	

X1.6					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	TS	5	3,8	3,8	3,8
	N	13	10,0	10,0	13,8
	S	53	40,8	40,8	54,6
	SS	59	45,4	45,4	100,0
	Total	130	100,0	100,0	

X1.7					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	N	14	10,8	10,8	10,8
	S	49	37,7	37,7	48,5
	SS	67	51,5	51,5	100,0
	Total	130	100,0	100,0	

X1.8					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	TS	2	1,5	1,5	1,5
	N	12	9,2	9,2	10,8

	S	58	44,6	44,6	55,4
	SS	58	44,6	44,6	100,0
	Total	130	100,0	100,0	

OUTPUT X2

Statistics												
		X2.1	X2.2	X2.3	X2.4	X2.5	X2.6	X2.7	X2.8	X2.9	X2.10	TOTAL
N	Valid	130	130	130	130	130	130	130	130	130	130	130
	Missing	0	0	0	0	0	0	0	0	0	0	0
Mean		4,18	4,38	4,45	4,18	4,25	4,29	4,39	4,32	4,53	4,45	43,42
Median		4,00	5,00	5,00	4,00	4,00	4,00	5,00	4,00	5,00	4,00	44,00
Mode		4	5	5	4	4	5	5	4	5	5	44
Sum		544	569	578	543	553	558	571	562	589	578	5645

X2.1					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	TS	2	1,5	1,5	1,5
	N	11	8,5	8,5	10,0
	S	78	60,0	60,0	70,0
	5	39	30,0	30,0	100,0
	Total	130	100,0	100,0	

X2.2					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	TS	3	2,3	2,3	2,3
	N	14	10,8	10,8	13,1
	S	44	33,8	33,8	46,9
	5	69	53,1	53,1	100,0
	Total	130	100,0	100,0	

X2.3					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	N	10	7,7	7,7	7,7
	S	52	40,0	40,0	47,7
	5	68	52,3	52,3	100,0

	Total	130	100,0	100,0	
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X2.4					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	N	27	20,8	20,8	20,8
	S	53	40,8	40,8	61,5
	5	50	38,5	38,5	100,0
	Total	130	100,0	100,0	

X2.5					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	TS	2	1,5	1,5	1,5
	N	16	12,3	12,3	13,8
	S	59	45,4	45,4	59,2
	5	53	40,8	40,8	100,0
	Total	130	100,0	100,0	

X2.6					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	TS	4	3,1	3,1	3,1
	N	13	10,0	10,0	13,1
	S	54	41,5	41,5	54,6
	5	59	45,4	45,4	100,0
	Total	130	100,0	100,0	

X2.7					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	N	15	11,5	11,5	11,5
	S	49	37,7	37,7	49,2
	5	66	50,8	50,8	100,0
	Total	130	100,0	100,0	

X2.8					
		Frequency	Percent	Valid Percent	Cumulative Percent

Valid	TS	1	,8	,8	,8
	N	12	9,2	9,2	10,0
	S	61	46,9	46,9	56,9
	5	56	43,1	43,1	100,0
	Total	130	100,0	100,0	

X2.9					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	TS	1	,8	,8	,8
	N	8	6,2	6,2	6,9
	S	42	32,3	32,3	39,2
	5	79	60,8	60,8	100,0
	Total	130	100,0	100,0	

X2.10					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	N	6	4,6	4,6	4,6
	S	60	46,2	46,2	50,8
	5	64	49,2	49,2	100,0
	Total	130	100,0	100,0	

TABULASI DATA X1

Resp	Brand Image								Total X1
	X1.1	X1.2	X1.3	X1.4	X1.5	X1.6	X1.7	X1.8	
1	3	5	4	5	4	5	3	4	33
2	5	5	4	5	4	5	3	4	35

3	5	5	5	5	5	5	5	5	40
4	4	5	4	4	5	5	3	4	34
5	5	4	5	4	3	4	5	5	35
6	5	4	5	4	5	5	5	4	37
7	4	4	5	3	5	4	5	5	35
8	4	4	5	4	3	4	5	4	33
9	4	3	4	5	4	5	4	5	34
10	4	5	4	5	5	4	5	4	36
11	4	5	5	5	5	4	5	4	37
12	4	5	5	4	4	4	4	5	35
13	4	5	5	4	4	5	4	5	36
14	4	5	4	5	4	5	5	4	36
15	4	5	5	4	5	5	3	5	36
16	4	5	5	4	5	3	3	4	33
17	5	4	5	4	5	4	5	4	36
18	4	5	4	5	3	5	5	4	35
19	5	4	5	5	4	5	5	4	37
20	5	4	5	4	5	4	5	3	35
21	4	5	5	4	4	4	3	5	34
22	4	5	5	5	4	5	5	4	37
23	4	5	4	5	3	5	4	4	34
24	5	4	5	4	5	4	5	4	36
25	4	5	4	3	5	4	4	3	32
26	4	5	5	4	3	5	5	4	35
27	5	4	5	3	5	4	5	3	34
28	4	5	5	4	4	5	4	5	36
29	5	4	5	5	4	4	5	5	37
30	4	3	4	3	3	2	4	5	28
31	4	3	4	3	2	3	4	5	28
32	4	5	5	3	5	5	4	5	36
33	3	4	5	4	5	4	5	4	34
34	4	3	5	3	2	4	5	4	30
35	4	5	5	4	3	5	5	4	35
36	2	4	3	4	3	2	3	4	25
37	4	4	5	4	4	5	4	5	35
38	4	5	4	5	4	5	4	5	36
39	5	4	5	5	4	3	5	4	35
40	5	4	5	4	4	5	5	4	36
41	4	3	4	5	4	5	4	5	34

42	5	4	5	5	4	4	3	5	35
43	5	4	4	4	3	5	5	5	35
44	4	5	4	4	5	3	5	5	35
45	4	5	5	4	4	4	5	5	36
46	5	5	4	4	3	4	4	5	34
47	4	5	4	5	4	5	4	5	36
48	5	4	3	4	5	5	4	5	35
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50	4	5	4	4	5	5	4	4	35
51	4	3	4	4	3	3	3	4	28
52	3	5	4	4	4	5	4	3	32
53	5	4	4	4	4	5	5	4	35
54	4	5	3	3	4	5	5	4	33
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56	5	4	5	4	5	4	5	5	37
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58	4	2	4	3	4	4	5	5	31
59	4	4	5	3	5	4	4	4	33
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61	4	5	4	4	5	4	5	3	34
62	4	4	5	5	4	5	5	4	36
63	4	5	4	3	5	4	3	5	33
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65	4	4	5	5	5	4	4	4	35
66	4	4	5	3	5	5	4	5	35
67	4	5	5	5	4	5	4	5	37
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69	3	4	5	4	5	5	4	5	35
70	5	5	5	4	5	4	5	5	38
71	5	5	5	4	5	4	4	4	36
72	5	5	5	5	4	4	5	4	37
73	4	5	5	5	4	3	5	3	34
74	5	5	5	4	5	5	5	5	39
75	4	5	5	5	5	4	5	5	38
76	5	4	4	5	5	5	5	4	37
77	5	4	5	4	3	5	3	4	33
78	4	4	5	4	4	4	5	5	35
79	4	3	3	5	4	2	4	2	27
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81	4	4	4	4	4	4	4	4	32
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83	5	3	4	5	4	5	4	3	33
84	4	5	5	4	5	4	4	5	36
85	3	2	4	5	3	2	4	3	26
86	5	4	5	5	5	5	4	5	38
87	5	5	4	3	4	5	5	5	36
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90	4	5	5	5	4	3	5	4	35
91	4	5	4	5	4	3	5	5	35
92	4	5	5	5	5	4	4	5	37
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96	4	5	5	5	4	4	5	4	36
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98	4	5	3	4	4	4	4	5	33
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103	5	5	4	5	4	3	5	5	36
104	4	4	5	5	5	4	5	5	37
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115	4	5	5	5	4	4	5	5	37
116	3	4	4	3	5	4	5	3	31
117	5	4	5	4	5	5	5	4	37
118	4	5	4	5	4	5	5	4	36
119	5	4	4	5	4	5	4	4	35

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122	5	5	5	4	5	5	5	5	39
123	4	5	5	5	5	4	5	5	38
124	5	4	4	5	3	5	5	4	35
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126	4	4	5	4	4	4	5	5	35
127	4	3	3	5	4	2	4	2	27
128	4	5	3	3	4	5	4	5	33
129	4	4	4	4	4	4	4	4	32
130	4	3	5	5	5	4	5	5	36

TABULASI X2

Resp	Customer Experience										Total X2
	X2.1	X2.2	X2.3	X2.4	X2.5	X2.6	X2.7	X2.8	X2.9	X2.10	
1	5	5	4	5	4	5	3	4	5	3	43
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6	5	4	5	4	5	5	5	4	5	5	47
7	4	4	5	3	5	4	5	5	5	4	44
8	4	4	5	4	5	4	5	4	4	5	44
9	4	3	4	5	4	5	4	5	5	5	44
10	4	5	4	5	5	4	5	4	5	4	45
11	4	5	5	5	5	4	5	4	5	4	46
12	4	5	5	4	4	4	4	5	4	5	44
13	4	5	5	4	4	5	4	5	5	4	45
14	4	5	4	5	4	5	5	4	5	5	46
15	4	5	5	4	5	5	3	5	4	4	44
16	4	5	5	4	5	3	3	4	3	5	41
17	5	4	5	4	5	4	5	4	5	4	45
18	4	5	4	5	3	5	5	4	5	4	44
19	5	4	5	5	4	5	5	4	5	5	47
20	5	4	5	4	5	4	5	3	5	4	44
21	4	5	5	4	4	4	3	5	4	5	43
22	4	5	5	5	4	5	5	4	5	4	46

23	4	5	4	5	3	5	4	4	5	4	43
24	5	4	5	4	5	4	5	4	5	5	46
25	4	5	4	3	5	4	4	3	5	5	42
26	4	5	5	4	3	5	5	4	5	4	44
27	5	4	5	3	5	4	5	3	5	5	44
28	4	5	5	4	4	5	4	5	4	5	45
29	5	4	5	5	4	4	5	5	4	5	46
30	4	3	4	3	3	2	4	5	4	5	37
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33	3	4	5	4	5	4	5	4	5	4	43
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35	4	5	5	4	3	5	5	4	4	4	43
36	2	4	3	4	3	2	3	4	3	4	32
37	4	4	5	4	4	5	4	5	5	4	44
38	4	5	4	5	4	5	4	5	4	4	44
39	5	4	5	5	4	3	5	4	4	5	44
40	5	4	5	4	4	5	5	4	5	3	44
41	4	3	4	5	4	5	4	5	4	5	43
42	5	4	5	5	4	4	3	5	5	4	44
43	5	4	4	4	3	5	5	5	4	5	44
44	4	5	4	4	5	3	5	5	4	5	44
45	4	5	5	4	4	4	5	5	4	5	45
46	5	5	4	4	3	4	4	5	5	4	43
47	4	5	4	5	4	5	4	5	5	4	45
48	5	4	3	4	5	5	4	5	4	5	44
49	5	4	5	3	4	5	4	5	4	4	43
50	4	5	4	4	5	5	4	4	5	5	45
51	4	3	4	4	3	3	3	4	4	4	36
52	3	5	4	4	4	5	4	3	5	4	41
53	5	4	4	4	4	5	5	4	4	5	44
54	4	5	3	3	4	5	5	4	5	4	42
55	5	5	4	3	5	4	5	4	5	4	44
56	5	4	5	4	5	4	5	5	5	4	46
57	3	5	3	3	4	4	3	4	4	5	38
58	4	2	4	3	4	4	5	5	3	4	38
59	4	4	5	3	5	4	4	4	5	5	43
60	4	3	4	5	4	5	4	5	4	5	43
61	4	5	4	4	5	4	5	3	4	5	43

62	4	4	5	5	4	5	5	4	5	4	45
63	4	5	4	3	5	4	3	5	5	4	42
64	2	3	4	3	4	3	4	3	4	3	33
65	4	4	5	5	5	4	4	4	5	3	43
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68	4	5	4	4	5	4	4	5	4	4	43
69	3	4	5	4	5	5	4	5	4	5	44
70	5	5	5	4	5	4	5	5	5	5	48
71	5	5	5	4	5	4	4	4	5	4	45
72	5	5	5	5	4	4	5	4	4	5	46
73	4	5	5	5	4	3	5	3	4	5	43
74	5	5	5	4	5	5	5	5	5	4	48
75	4	5	5	5	5	4	5	5	5	4	47
76	5	4	4	5	5	5	5	4	5	5	47
77	5	4	5	4	3	5	3	4	5	4	42
78	4	4	5	4	4	4	5	5	5	5	45
79	4	3	3	5	4	2	4	2	3	4	34
80	4	5	3	3	4	5	4	5	5	5	43
81	4	4	4	4	4	4	4	4	4	4	40
82	4	3	5	5	5	4	5	5	5	4	45
83	5	3	4	5	4	5	4	3	5	4	42
84	4	5	5	4	5	4	4	5	5	4	45
85	3	2	4	5	3	2	4	3	2	5	33
86	5	4	5	5	5	5	4	5	4	4	46
87	5	5	4	3	4	5	5	5	5	5	46
88	4	5	5	4	5	3	4	5	5	5	45
89	4	5	5	4	3	5	5	5	4	4	44
90	4	5	5	5	4	3	5	4	5	5	45
91	4	5	4	5	4	3	5	5	4	4	43
92	4	5	5	5	5	4	4	5	5	4	46
93	4	5	5	4	4	5	5	4	5	4	45
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95	3	4	5	3	4	5	4	4	5	5	42
96	4	5	5	5	4	4	5	4	5	5	46
97	4	5	4	3	4	5	4	3	5	5	42
98	4	5	3	4	4	4	4	5	5	4	42
99	4	5	4	5	5	5	4	4	5	5	46
100	4	4	5	5	4	3	4	4	5	5	43

101	4	5	5	4	5	4	5	4	5	5	46
102	5	4	5	5	5	4	5	4	5	5	47
103	5	5	4	5	4	3	5	5	4	5	45
104	4	4	5	5	5	4	5	5	5	4	46
105	3	4	3	3	3	4	4	4	4	3	35
106	4	5	5	5	4	4	5	4	5	5	46
107	4	3	4	5	5	4	5	4	5	4	43
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109	4	5	4	5	5	4	5	4	5	5	46
110	4	4	4	5	5	5	5	4	5	4	45
111	4	5	4	5	5	4	4	5	5	5	46
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117	5	4	5	4	5	5	5	4	5	4	46
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119	5	4	4	5	4	5	4	4	5	4	44
120	4	5	5	4	5	5	4	5	5	4	46
121	4	3	4	4	3	3	3	4	4	4	36
122	3	5	4	4	4	5	4	3	5	4	41
123	5	4	4	4	4	5	5	4	4	5	44
124	4	5	3	3	4	5	5	4	5	4	42
125	5	5	4	3	5	4	5	4	5	4	44
126	5	4	5	4	5	4	5	5	5	4	46
127	3	5	3	3	4	4	3	4	4	5	38
128	4	2	4	3	4	4	5	5	3	4	38
129	4	4	5	3	5	4	4	4	5	5	43
130	4	3	4	5	4	5	4	5	4	5	43

TABULASI Y

resp	Customer retention								Total Y
	Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	
1	4	4	5	3	5	4	5	5	35
2	4	4	5	4	5	4	5	4	35

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4	4	5	4	5	5	4	5	4	36
5	4	5	5	5	5	4	5	4	37
6	4	5	5	4	4	4	4	5	35
7	4	5	5	4	4	5	4	5	36
8	4	5	4	5	4	5	5	4	36
9	4	5	5	4	5	5	3	5	36
10	4	5	5	4	5	3	3	4	33
11	5	4	5	4	5	4	5	4	36
12	4	5	4	5	3	5	5	4	35
13	5	4	5	5	4	5	5	4	37
14	5	4	5	4	5	4	5	3	35
15	4	5	5	4	4	4	3	5	34
16	4	5	5	5	4	5	5	4	37
17	4	5	4	5	3	5	4	4	34
18	5	4	5	4	5	4	5	4	36
19	4	5	4	3	5	4	4	3	32
20	4	5	5	4	3	5	5	4	35
21	5	4	5	3	5	4	5	3	34
22	4	5	5	4	4	5	4	5	36
23	5	4	5	5	4	4	5	5	37
24	4	3	4	3	3	2	4	5	28
25	4	3	4	3	2	3	4	5	28
26	4	5	5	3	5	5	4	5	36
27	3	4	5	4	5	4	5	4	34
28	4	3	5	3	2	4	5	4	30
29	4	5	5	4	3	5	5	4	35
30	2	4	3	4	3	2	3	4	25
31	4	4	5	4	4	5	4	5	35
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38	4	5	4	4	5	3	5	5	35
39	4	5	5	4	4	4	5	5	36
40	5	5	4	4	3	4	4	5	34
41	4	5	4	5	4	5	4	5	36

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44	4	5	4	4	5	5	4	4	35
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46	3	5	4	4	4	5	4	3	32
47	5	4	4	4	4	5	5	4	35
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74	4	5	3	3	4	5	4	5	33
75	4	4	4	4	4	4	4	4	32
76	4	3	5	5	5	4	5	5	36
77	5	3	4	5	4	5	4	3	33
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102	5	4	5	4	4	5	3	4	34
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105	4	5	4	5	5	4	4	5	36
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115	4	4	5	5	5	4	5	5	37
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117	4	5	5	5	4	4	5	4	36
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119	5	4	5	4	4	5	3	4	34

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122		4	5	4	5	5	4	4	5	36
123		3	5	4	5	5	4	5	4	35
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125		4	5	5	4	3	5	4	5	35
126		4	5	5	5	4	4	5	5	37
127		3	4	4	3	5	4	5	3	31
128		5	4	5	4	5	5	5	4	37
129		4	5	4	5	4	5	5	4	36
130		5	4	4	5	4	5	4	4	35

