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## UNIVERSITAS MUHAMMADIYAH BENGKULU FAKULTAS EKONOMI DAN BISNIS

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### SURAT KEPUTUSAN DEKAN FAKULTAS EKONOMI DAN BISNIS UNIVERSITAS MUHAMMADIYAH BENGKULU Nomor : 0426/KEP/DF.2/IL3.AU/C/2025

#### T E N T A N G PERPANJANGAN MASA BIMBINGAN SKRIPSI

#### DEKAN FAKULTAS EKONOMI DAN BISNIS UNIVERSITAS MUHAMMADIYAH BENGKULU BISMILLAHIRRAHMANIRRAHIM

- Menimbang** : 1. Bahwa untuk menyelesaikan perkuliahan di Program Studi Manajemen, Akuntansi, dan Ekonomi Islam mahasiswa wajib menyusun Skripsi  
2. Bahwa mahasiswa yang bersangkutan belum dapat menyelesaikan Skripsinya sesuai dengan batas waktu yang telah ditentukan, maka dipandang perlu untuk menggantinya dengan menerbitkan Surat Keputusan Dekan terbaru.
- Mengingat** : 1. Undang-undang nomor 12 Tahun 2012, Tentang Perguruan Tinggi  
2. Undang-undang nomor 20 Tahun 2012, Tentang SISDIKNAS  
3. SK Mendiknas No. 232/U/2000, Tentang Penyusunan Kurikulum dan Penilaian Hasil Belajar Mahasiswa.  
4. SK LAMEMBA Perguruan Tinggi No. 390/DE/A.5/AR/10/IV/2023 tentang Status Akreditasi dan Peringkat Terakreditasi Program Studi Akuntansi Pada Program Sarjana Universitas Muhammadiyah Bengkulu.  
5. SK LAMEMBA No. 447/DE/A.5/AR.10/V/2023 menyatakan bahwa Program Studi Manajemen Pada Program Sarjana Universitas Muhammadiyah Bengkulu Terakreditasi Baik Sekali.  
6. SK Badan Akreditasi Nasional Perguruan Tinggi No. 11082/SK/BAN-P T/Akred/S/IX/2021 tentang Status Program Studi Ekonomi Islam  
7. Peraturan Perguruan Tinggi Muhammadiyah tahun 2012  
8. Statuta Universitas Muhammadiyah Bengkulu  
9. Pedoman Penyusunan Skripsi Fakultas Ekonomi dan Bisnis
- Memperhatikan** : Surat permohonan Saudara, Ardita Oktaviana Rizki, NPM. 2161201089, tentang perpanjangan SK bimbingan No : 0834/KEP/DF.2/IL3.AU/C/2024, pada tanggal 24 April 2024.

#### MEMUTUSKAN

- Menetapkan** :  
**Pertama** : Memperpanjang SK Dekan Fakultas Ekonomi dan Bisnis No: 0834/KEP/DF.2/IL3.AU/C/2024, yang habis tanggal 24 April 2025, selama 6 Bulan berikut, sebagai perpanjangan Skripsi  
**Kedua** : Apabila sampai dengan tanggal, 24 Oktober 2025, belum juga dapat menyelesaikan skripsinya, maka dapat diperpanjang setelah mahasiswa yang bersangkutan membayar bimbingan skripsi sesuai dengan ketentuan yang berlaku.  
**Ketiga** : Dosen Pembimbing, Tetap Seperti yang Tertera Pada SK Dekan Fakultas Ekonomi dan Bisnis No.0834/KEP/DF.2/IL3.AU/C/2024 tanggal, 24 April 2024.

| Dosen Pembimbing           | Judul Skripsi                                                                                                                                                      |
|----------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Ade Tiara Yulinda, SE., MM | Pengaruh Hedonic Shopping Value dan Shopping Lifestyle Terhadap Impulse Buying pada Pengguna Aplikasi Tiktok Mahasiswa Manajemen Universitas Muhammadiyah Bengkulu |

- Keempat** : Mahasiswa tersebut diizinkan mengikuti bimbingan dalam rangka menyelesaikan skripsinya sampai dengan batas yang telah ditentukan pada ketetapan pertama.
- Kelima** : Pembimbing berkewajiban membimbing proposal, seminar sampai dengan pengujian dan perbaikan skripsi.
- Keenam** : Semua biaya bimbingan skripsi termasuk honor pembimbing di bayar sesuai dengan ketentuan yang berlaku di Fakultas Ekonomi dan Bisnis Universitas Muhammadiyah Bengkulu.
- Ketujuh** : Keputusan ini berlaku sejak tanggal, 24 April 2025 s.d 24 Oktober 2025, dengan ketentuan segala sesuatu akan diperbaiki sebagaimana mestinya apa bila terdapat kekeliruan dalam penetapan ini.



: Bengkulu  
: 3 Juni 2025

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Nomor : 083-KET/DF.02-UMB/2024

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Menerangkan bahwa :

|               |                                                                                                                                                             |
|---------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Nama          | : Ardita Oktaviana Rizki                                                                                                                                    |
| NPM           | : 2161201089                                                                                                                                                |
| Program Studi | : Manajemen                                                                                                                                                 |
| Judul Skripsi | : Pengaruh Hedonic Shopping Value Dan Shopping Lifestyle Terhadap Impluse Buying Mahasiswa Universitas Muhammadiyah Bengkulu Pada Pengguna Aplikasi Tik Tok |

Dinyatakan sudah memenuhi syarat bebas plagiarisme sebesar 37% (Terlampir) batas maksimal plagiarisme yaitu kurang dari 40% pada setiap naskah skripsi yang disusun. Surat keterangan ini digunakan sebagai prasyarat untuk mengikuti ujian skripsi.

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Ka.TU



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**SURAT KETERANGAN BEBAS PUSTAKA**

Nomor :082./WD.II /PERPUS/FEB/03.2025

Perpustakaan Fakultas Ekonomi Dan Bisnis Universitas Muhammadiyah Bengkulu, dengan ini menerangkan bahwa:

N a m a : Ardita Oktaviana Rizki  
NIM/NPM : 2161201089  
Prodi : Manajemen  
No Anggota : -  
ntansi

Di nyatakan telah bebas dari pinjaman buku dan administrasi lainnya di Perpustakaan Fakultas Ekonomi dan Bisnis Universitas Muhammadiyah Bengkulu.

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Bengkulu, 14 Maret 2025

Penanggung Jawab Perpustakaan,

  
**Ahmad Junaidi SE.,M.Si**  
**NIDN. 0201017102**



# UNIVERSITAS MUHAMMADIYAH BENGKULU

## UNIT PELAKSANA TEKNIS PUSAT BAHASA

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### SURAT KETERANGAN No. A.5268/UPT-PB/UMB/2025

Kepala UPT Pusat Bahasa Universitas Muhammadiyah Bengkulu menerangkan bahwa Abstrak berbahasa Inggris Skripsi atas nama:

Nama : Ardita Oktaviana Rizki  
Program Studi : Manajemen

Benar telah diserahkan untuk di-*Proofread* pada tanggal 23 April 2025 oleh UPT Pusat Bahasa Universitas Muhammadiyah Bengkulu.

Demikian surat keterangan ini dibuat untuk dapat dipergunakan sebagaimana mestinya.

Bengkulu, 25 April 2025

Kepala,



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### REKOMENDASI/PERSETUJUAN PERBAIKAN SKRIPSI

Yang bertanda tangan dibawah ini Dosen Pembimbing dan Penguji Skripsi, Menyetujui perbaikan Skripsi mahasiswa :

Nama : Ardita oktaviana rizki  
NPM : 2161201089  
Judul Skripsi : PENGARUH HEDONIC SHOPPING VALUE DAN SHOPPING LIFESTYLE TERHADAP IMPLUSE BUYING PADA PENGGUNA APLIKASI TIKTOK MAHASISWA MANAJEMEN UNIVERSITAS MUHAMMADIYAH BENGKULU

Dengan catatan telah memperbaiki apa yang disarankan oleh Dosen Penelaah dan Pembimbing pada ujian tanggal 24 Juni 2025 sebagai berikut::

| NO. | CATATAN / SARAN         | HALAMAN |
|-----|-------------------------|---------|
| 1.  | Perbaiki latar belakang |         |
| 2.  | Identitas Responden     |         |
| 3.  | Uji Asumsi klasik       |         |

Bengkulu,.....2025

Penguji dan Pembimbing:

1. Ratnawili,S.E.,M.M .....

2. Mardhiyah Dwi Ilhami,S.E.,M.M .....

3. Ade Tiara Yulinda,S.E.,M.M .....

## SURAT KETERANGAN IZIN CETAK

Yang bertanda tangan dibawah ini Dosen Pembimbing dan Penguji Skripsi mahasiswa :

Nama : Ardita Oktaviana Rizki  
NPM : 2161201089  
Program Studi : Manajemen  
Judul Skripsi : PENGARUH HEDONIC SHOPPING VALUE DAN SHOPPING LIFESTYLE TERHADAP IMPLUSE BUYING PADA PENGGUNA APLIKASI TIKTOK MAHASISWA MANAJEMEN UNIVERSITAS MUHAMMADIYAH BENGKULU

Dengan ini menerangkan bahwa yang bersangkutan telah melengkapi dan memperbaiki Skripsi sesuai dengan masukan dan saran Dewan Penguji Skripsi pada Sidang Skripsi Tanggal 24 Juni 2025.

Demikian keterangan ini dibuat sebagai syarat Cetak/ Jilid Skripsi.

Dewan Penguji :

1. Ratnawili, S.E.,M.M
2. Mardhiyah Dwi Ilhami,S.E.,M.M
3. Ade Tiara Yulinda,S.E.,M.M

1.....  
2.....  
3.....



**LAMPIRAN**  
**LEMBAR KUESIONER PENELITIAN**

**PENGARUH *HEDONIC SHOPPING VALUE* DAN *SHOPPING LIFESTYLE*  
TERHADAP *IMPLUSE BUYING* PADA PENGGUNA APLIKASI TIKTOK  
MAHASISWA MANAJEMEN UNIVERSITAS MUHAMMADIYAH  
BENGKULU**

---

Kepada Yth.

Bapak/Ibu/Saudara (i)

Di Tempat

Dengan Hormat,

Sehubungan dengan penelitian yang akan saya lakukan dalam penyelesaian penyusunan Skripsi pada Fakultas Ekonomi dan Bisnis Universitas Muhammadiyah Bengkulu, Saya meminta kesediaan Saudara/I diantara kesibukan dan sela waktunya yang sangat berharga untuk dapat mengisi daftar kuesioner yang terlampir berikut ini. Penelitian ini saya lakukan untuk mengetahui Pengaruh *Hedonic shopping value* dan *shopping lifestyle* terhadap *Impluse buying* pada pengguna aplikasi TikTok Mahasiswa manajemen Universitas Muhammadiyah Bengkulu.

Terima Kasih.

Hormat Saya,

Ardita Oktaviana Rizki

**A. Identitas Peneliti**

Nama : Ardita oktaviana rizki  
NPM : 2161201089  
Progam Studi : Manajemen  
Fakultas : Ekonomi dan Bisnis  
Perguruan Tinggi : Universitas Muhammadiyah Bengkulu

**B. Identitas Responden**

Jenis Kelamin

- a. Laki – laki : ☐  
b. Perempuan : ☐

Usia

- a. 18-20 Tahun : ☐  
b. >20 Tahun : ☐

Jumlah Pembelian

- a. 1-10 kali checkout : ☐  
b. 10-20 kali checkout : ☐  
c. >20 kali checkout : ☐

**Petunjuk Pengisian Kuesioner :**

1. Kuesioner ditujukan untuk konsumen yang pernah membeli produk di TikTok.
2. Saudara/i diharapkan dapat memberikan jawaban yang paling sesuai dengan persepsi Saudari/i terhadap penelitian ini.
3. Berikan tanda (✓) pada kolom pertanyaan kuesioner yang sesuai dengan pilihan jawaban Saudara/i.

Ada lima pilihan jawaban yang tersedia untuk masing-masing pernyataan yaitu:

- Sangat Setuju (SS)
- Setuju (S)
- Cukup Baik (N)
- Tidak Setuju (TS)
- Sangat Tidak Setuju (STS)

## KUISIONER

**Pernyataan** *Hedonic shopping value* (X<sub>1</sub>)

| NO | Pernyataan                                                                                   | SS | S | N | TS | STS |
|----|----------------------------------------------------------------------------------------------|----|---|---|----|-----|
| 1. | Saya merasa senang dan puas ketika melakukan aktivitas berbelanja                            |    |   |   |    |     |
| 2. | Saya menikmati beragam fitur yang menyenangkan saat berbelanja                               |    |   |   |    |     |
| 3. | Saya merasa puas secara pribadi setelah membeli produk yang saya inginkan                    |    |   |   |    |     |
| 4. | Berbelanja membantu saya menghilangkan rasa stres atau kepenatan                             |    |   |   |    |     |
| 5. | Saya senang berinteraksi dengan customer <i>online</i> ketika hendak melakukan checkout      |    |   |   |    |     |
| 6. | Produk yang ditawarkan di <i>Tik tok</i> ini memiliki daya tarik yang menarik perhatian saya |    |   |   |    |     |
| 7. | Saya merasa mendapat pengalaman unik setiap kali berbelanja di <i>Tik tok</i> ini            |    |   |   |    |     |

Sumber Rujukan: Ulul Fauzi, L., *Hedonic shopping value* Dan, P., & Welsa, H. (2019). Pengaruh *Hedonic shopping value* Dan *Shopping lifestyle* Terhadap *Impluse buying* Dengan *Positive emotion* Sebagai Variabel Intervening. *Jbti: Jurnal Bisnis: Teori Dan Implementasi*, 10, 150–160. <http://Journal.Umy.Ac.Id/Index.Php/Bti>

**Pernyataan *Shopping lifestyle* (X<sub>2</sub>)**

| NO | Pernyataan                                                                                                                        | SS | S | N | TS | STS |
|----|-----------------------------------------------------------------------------------------------------------------------------------|----|---|---|----|-----|
| 1. | Saya responsif terhadap iklan menarik, mendorong mereka untuk mencari informasi lebih lanjut atau melakukan pembelian             |    |   |   |    |     |
| 2. | Saya cenderung memilih merek terkenal karena diasosiasikan dengan kualitas dan reputasi yang baik                                 |    |   |   |    |     |
| 3. | Keyakinan terhadap kualitas merek meningkatkan loyalitas saya dan kecenderungan untuk melakukan pembelian berulang.               |    |   |   |    |     |
| 4. | Saya terbuka untuk mencoba produk dari berbagai merek untuk menemukan kualitas atau nilai yang lebih baik                         |    |   |   |    |     |
| 5. | Saya memiliki Kesadaran akan alternatif merek memengaruhi keputusan pembelian, membuat konsumen lebih kritis dalam memilih produk |    |   |   |    |     |

Sumber Rujukan: Musyafi, A., Iskandar, K., & Undartik, S. (2022). Pengaruh *Hedonic shopping value* dan *Shopping lifestyle* Terhadap *Impluse buying* Pada Konsumen Swalayan Nirmala Brebes The Effect Of *Hedonic shopping value* and *Shopping lifestyle* on *Impluse buying* For Self-Service Consumers at Nirmala Brebes. *Journal Economics and Management (JECMA)*, 3(01), 22–30.

**Pernyataan *Impluse buying* (Y)**

| NO | Pernyataan                                                                                            | S | SS | N | TS | STS |
|----|-------------------------------------------------------------------------------------------------------|---|----|---|----|-----|
| 1. | "Saya sering membeli barang tanpa merencanakannya sebelumnya."                                        |   |    |   |    |     |
| 2. | "Saya cenderung membuat keputusan pembelian secara spontan saat berada di <i>Tik tok</i> ."           |   |    |   |    |     |
| 3. | Saya merasa puas secara emosional ketika membeli barang tanpa berpikir panjang."                      |   |    |   |    |     |
| 4. | "Saya sering terdorong membeli sesuatu karena kepuasan sesaat yang muncul tiba-tiba."                 |   |    |   |    |     |
| 5. | "Saya tertarik membeli produk saat melihat promosi atau diskon menarik."                              |   |    |   |    |     |
| 6. | "Saya merasa lebih terdorong untuk membeli produk yang memiliki tampilan menarik di <i>Tik tok</i> ." |   |    |   |    |     |

Sumber Rujukan: Rahmawati, R. , & A. D. (2020). Faktor-faktor yang mempengaruhi *Impluse buying* pada generasi milenial di Indonesia. Jurnal Manajemen Pemasaran, 12(1), 22–29. <http://repository.unj.ac.id/id/eprint/50658>

## Lampiran Tabulasi data, validitas dan Reabilitas

### 1. *Hedonic shopping value*

| No | H1 | H2 | H3 | H4 | H5 | H6 | H7 | TH |
|----|----|----|----|----|----|----|----|----|
| 1  | 4  | 3  | 4  | 5  | 4  | 3  | 3  | 26 |
| 2  | 4  | 3  | 4  | 5  | 4  | 3  | 3  | 26 |
| 3  | 4  | 3  | 3  | 5  | 4  | 3  | 3  | 25 |
| 4  | 4  | 4  | 3  | 5  | 4  | 3  | 3  | 26 |
| 5  | 4  | 4  | 4  | 5  | 4  | 3  | 3  | 27 |
| 6  | 4  | 4  | 4  | 5  | 4  | 3  | 3  | 27 |
| 7  | 4  | 3  | 4  | 5  | 4  | 3  | 3  | 26 |
| 8  | 4  | 3  | 4  | 4  | 4  | 3  | 3  | 25 |
| 9  | 5  | 4  | 3  | 4  | 4  | 3  | 3  | 26 |
| 10 | 5  | 4  | 3  | 4  | 4  | 3  | 3  | 26 |
| 11 | 5  | 3  | 4  | 4  | 4  | 3  | 3  | 26 |
| 12 | 5  | 4  | 3  | 4  | 3  | 3  | 3  | 25 |
| 13 | 4  | 5  | 5  | 4  | 3  | 3  | 3  | 27 |
| 14 | 2  | 3  | 4  | 4  | 3  | 3  | 3  | 22 |
| 15 | 4  | 4  | 4  | 4  | 3  | 2  | 2  | 23 |
| 16 | 2  | 1  | 2  | 4  | 3  | 2  | 2  | 16 |
| 17 | 2  | 1  | 2  | 4  | 3  | 2  | 2  | 16 |
| 18 | 3  | 4  | 4  | 4  | 3  | 2  | 2  | 22 |
| 19 | 3  | 4  | 4  | 4  | 3  | 2  | 2  | 22 |
| 20 | 3  | 4  | 4  | 4  | 3  | 2  | 2  | 22 |
| 21 | 3  | 3  | 3  | 4  | 3  | 2  | 2  | 20 |
| 22 | 3  | 3  | 3  | 4  | 3  | 2  | 2  | 20 |
| 23 | 3  | 3  | 3  | 4  | 3  | 2  | 2  | 20 |
| 24 | 3  | 3  | 3  | 4  | 3  | 2  | 2  | 20 |
| 25 | 3  | 3  | 3  | 3  | 3  | 2  | 2  | 19 |
| 26 | 2  | 3  | 3  | 3  | 3  | 2  | 2  | 18 |
| 27 | 2  | 3  | 3  | 3  | 2  | 2  | 2  | 17 |
| 28 | 2  | 3  | 3  | 3  | 2  | 2  | 2  | 17 |
| 29 | 2  | 3  | 3  | 3  | 2  | 2  | 2  | 17 |
| 30 | 2  | 3  | 3  | 3  | 2  | 2  | 2  | 17 |

### Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .880             | 7          |

| Correlations |                     |         |        |         |        |         |        |         |        |      |
|--------------|---------------------|---------|--------|---------|--------|---------|--------|---------|--------|------|
|              | No                  | H1      | H2     | H3      | H4     | H5      | H6     | H7      | TH     |      |
| No           | Pearson Correlation | 1       |        | -.739** |        | -.218   | -.389* | -.893** |        |      |
|              |                     | -.903** |        | -.865** |        | -.865** |        | -.858** |        |      |
|              | Sig. (2-tailed)     |         |        | .000    | .248   | .034    | .000   | .000    | .000   |      |
|              |                     | .000    | .000   |         |        |         |        |         |        |      |
|              | N                   | 30      | 30     | 30      | 30     | 30      | 30     | 30      | 30     | 30   |
| H1           | Pearson Correlation | -.739** |        | 1       |        | .540**  | .398*  | .585**  | .774** |      |
|              |                     | .749**  | .749** | .892**  |        |         |        |         |        |      |
|              | Sig. (2-tailed)     |         | .000   |         | .002   | .030    | .001   | .000    | .000   |      |
|              |                     | .000    | .000   |         |        |         |        |         |        |      |
|              | N                   | 30      | 30     | 30      | 30     | 30      | 30     | 30      | 30     | 30   |
| H2           | Pearson Correlation | -.218   |        | .540**  | 1      |         | .667** | .170    | .192   | .350 |
|              |                     | .350    | .634** |         |        |         |        |         |        |      |
|              | Sig. (2-tailed)     |         | .248   | .002    |        | .000    | .368   | .309    | .058   |      |
|              |                     | .058    | .000   |         |        |         |        |         |        |      |
|              | N                   | 30      | 30     | 30      | 30     | 30      | 30     | 30      | 30     | 30   |
| H3           | Pearson Correlation | -.389*  | .398*  | .667**  | 1      |         | .352   | .316    | .443*  |      |
|              |                     | .443*   | .661** |         |        |         |        |         |        |      |
|              | Sig. (2-tailed)     |         | .034   | .030    | .000   |         | .057   | .089    | .014   |      |
|              |                     | .014    | .000   |         |        |         |        |         |        |      |
|              | N                   | 30      | 30     | 30      | 30     | 30      | 30     | 30      | 30     | 30   |
| H4           | Pearson Correlation | -.893** |        |         | .585** | .170    | .352   | 1       | .818** |      |
|              |                     | .664**  | .664** | .750**  |        |         |        |         |        |      |
|              | Sig. (2-tailed)     |         | .000   | .001    | .368   | .057    |        | .000    | .000   |      |
|              |                     | .000    | .000   |         |        |         |        |         |        |      |
|              | N                   | 30      | 30     | 30      | 30     | 30      | 30     | 30      | 30     | 30   |
| H5           | Pearson Correlation | -.903** |        |         | .774** | .192    | .316   | .818**  | 1      |      |
|              |                     | .774**  | .774** | .829**  |        |         |        |         |        |      |

|                                                             |                      |         |      |        |        |        |        |        |      |    |
|-------------------------------------------------------------|----------------------|---------|------|--------|--------|--------|--------|--------|------|----|
|                                                             | Sig. (2-tailed)      | .000    | .000 | .309   | .089   | .000   | .000   |        |      |    |
|                                                             | .000                 | .000    |      |        |        |        |        |        |      |    |
| N                                                           | 30                   | 30      | 30   | 30     | 30     | 30     | 30     | 30     | 30   | 30 |
| H6                                                          | Pearson Correlation- | .865**  |      | .749** | .350   | .443*  | .664** | .774** |      |    |
|                                                             | 1                    | 1.000** |      | .872** |        |        |        |        |      |    |
|                                                             | Sig. (2-tailed)      | .000    | .000 | .058   | .014   | .000   | .000   |        |      |    |
|                                                             | .000                 | .000    |      |        |        |        |        |        |      |    |
| N                                                           | 30                   | 30      | 30   | 30     | 30     | 30     | 30     | 30     | 30   | 30 |
| H7                                                          | Pearson Correlation- | .865**  |      | .749** | .350   | .443*  | .664** | .774** |      |    |
|                                                             | 1.000**              | 1       |      | .872** |        |        |        |        |      |    |
|                                                             | Sig. (2-tailed)      | .000    | .000 | .058   | .014   | .000   | .000   | .000   |      |    |
|                                                             | .000                 |         |      |        |        |        |        |        |      |    |
| N                                                           | 30                   | 30      | 30   | 30     | 30     | 30     | 30     | 30     | 30   | 30 |
| TH                                                          | Pearson Correlation- | .858**  |      | .892** | .634** | .661** | .750** | .829** |      |    |
|                                                             | .872**               | .872**  | 1    |        |        |        |        |        |      |    |
|                                                             | Sig. (2-tailed)      | .000    | .000 | .000   | .000   | .000   | .000   | .000   | .000 |    |
|                                                             | .000                 |         |      |        |        |        |        |        |      |    |
| N                                                           | 30                   | 30      | 30   | 30     | 30     | 30     | 30     | 30     | 30   | 30 |
| ** Correlation is significant at the 0.01 level (2-tailed). |                      |         |      |        |        |        |        |        |      |    |
| * Correlation is significant at the 0.05 level (2-tailed).  |                      |         |      |        |        |        |        |        |      |    |

2. *Shopping lifestyle*

| No | S1 | S2 | S3 | S4 | S5 | TS |
|----|----|----|----|----|----|----|
| 1  | 4  | 4  | 3  | 4  | 5  | 20 |
| 2  | 4  | 4  | 3  | 4  | 5  | 20 |
| 3  | 4  | 4  | 3  | 3  | 5  | 19 |
| 4  | 4  | 4  | 4  | 3  | 5  | 20 |
| 5  | 4  | 4  | 4  | 4  | 5  | 21 |
| 6  | 4  | 4  | 4  | 4  | 5  | 21 |
| 7  | 4  | 4  | 3  | 4  | 5  | 20 |
| 8  | 4  | 4  | 3  | 4  | 4  | 19 |
| 9  | 4  | 5  | 4  | 3  | 4  | 20 |
| 10 | 4  | 5  | 4  | 3  | 4  | 20 |
| 11 | 5  | 5  | 3  | 4  | 4  | 21 |
| 12 | 5  | 5  | 4  | 3  | 4  | 21 |
| 13 | 5  | 4  | 5  | 5  | 4  | 23 |
| 14 | 5  | 2  | 3  | 4  | 4  | 18 |
| 15 | 4  | 4  | 4  | 4  | 4  | 20 |
| 16 | 2  | 2  | 1  | 2  | 4  | 11 |
| 17 | 4  | 2  | 1  | 2  | 4  | 13 |
| 18 | 2  | 3  | 4  | 4  | 4  | 17 |
| 19 | 2  | 3  | 4  | 4  | 4  | 17 |
| 20 | 3  | 3  | 4  | 4  | 4  | 18 |
| 21 | 4  | 3  | 3  | 3  | 4  | 17 |
| 22 | 4  | 3  | 3  | 3  | 4  | 17 |
| 23 | 4  | 3  | 3  | 3  | 4  | 17 |
| 24 | 4  | 3  | 3  | 3  | 4  | 17 |
| 25 | 2  | 3  | 3  | 3  | 3  | 14 |
| 26 | 2  | 2  | 3  | 3  | 3  | 13 |
| 27 | 2  | 2  | 3  | 3  | 3  | 13 |
| 28 | 4  | 2  | 3  | 3  | 3  | 15 |
| 29 | 4  | 2  | 3  | 3  | 3  | 15 |
| 30 | 4  | 2  | 3  | 3  | 3  | 15 |

| Reliability Statistics |            |
|------------------------|------------|
| Cronbach's Alpha       | N of Items |
| .758                   | 5          |

|    |                     | <b>Correlations</b> |        |         |        |        |         |         |
|----|---------------------|---------------------|--------|---------|--------|--------|---------|---------|
|    |                     | No                  | S1     | S2      | S3     | S4     | S5      | TS      |
| No | Pearson Correlation | 1                   | -.380* | -.739** | -.218  | -.389* | -.893** | -.720** |
|    | Sig. (2-tailed)     |                     | .038   | .000    | .248   | .034   | .000    | .000    |
|    | N                   | 30                  | 30     | 30      | 30     | 30     | 30      | 30      |
| S1 | Pearson Correlation | -.380*              | 1      | .458*   | .192   | .247   | .341    | .658**  |
|    | Sig. (2-tailed)     | .038                |        | .011    | .308   | .188   | .065    | .000    |
|    | N                   | 30                  | 30     | 30      | 30     | 30     | 30      | 30      |
| S2 | Pearson Correlation | -.739**             | .458*  | 1       | .540** | .398*  | .585**  | .856**  |
|    | Sig. (2-tailed)     | .000                | .011   |         | .002   | .030   | .001    | .000    |
|    | N                   | 30                  | 30     | 30      | 30     | 30     | 30      | 30      |
| S3 | Pearson Correlation | -.218               | .192   | .540**  | 1      | .667** | .170    | .709**  |
|    | Sig. (2-tailed)     | .248                | .308   | .002    |        | .000   | .368    | .000    |
|    | N                   | 30                  | 30     | 30      | 30     | 30     | 30      | 30      |
| S4 | Pearson Correlation | -.389*              | .247   | .398*   | .667** | 1      | .352    | .701**  |
|    | Sig. (2-tailed)     | .034                | .188   | .030    | .000   |        | .057    | .000    |
|    | N                   | 30                  | 30     | 30      | 30     | 30     | 30      | 30      |
| S5 | Pearson Correlation | -.893**             | .341   | .585**  | .170   | .352   | 1       | .657**  |
|    | Sig. (2-tailed)     | .000                | .065   | .001    | .368   | .057   |         | .000    |
|    | N                   | 30                  | 30     | 30      | 30     | 30     | 30      | 30      |
| TS | Pearson Correlation | -.720**             | .658** | .856**  | .709** | .701** | .657**  | 1       |
|    | Sig. (2-tailed)     | .000                | .000   | .000    | .000   | .000   | .000    |         |
|    | N                   | 30                  | 30     | 30      | 30     | 30     | 30      | 30      |

\*. Correlation is significant at the 0.05 level (2-tailed).

\*\*. Correlation is significant at the 0.01 level (2-tailed).

### 3. *Impluse buying*

| No | y1 | y2 | y3 | y4 | y5 | y6 | TY |
|----|----|----|----|----|----|----|----|
| 1  | 4  | 3  | 4  | 4  | 3  | 4  | 22 |
| 2  | 4  | 3  | 4  | 4  | 3  | 4  | 22 |
| 3  | 4  | 3  | 3  | 4  | 3  | 3  | 20 |
| 4  | 4  | 4  | 3  | 4  | 4  | 3  | 22 |
| 5  | 4  | 4  | 4  | 4  | 4  | 4  | 24 |
| 6  | 4  | 4  | 4  | 4  | 4  | 4  | 24 |
| 7  | 4  | 3  | 4  | 4  | 3  | 4  | 22 |
| 8  | 4  | 3  | 4  | 4  | 3  | 4  | 22 |
| 9  | 5  | 4  | 3  | 5  | 4  | 3  | 24 |
| 10 | 5  | 4  | 3  | 5  | 4  | 3  | 24 |
| 11 | 5  | 3  | 4  | 5  | 3  | 4  | 24 |
| 12 | 5  | 4  | 3  | 5  | 4  | 3  | 24 |
| 13 | 4  | 5  | 5  | 4  | 5  | 5  | 28 |
| 14 | 2  | 3  | 4  | 2  | 3  | 4  | 18 |
| 15 | 4  | 4  | 4  | 4  | 4  | 4  | 24 |
| 16 | 2  | 1  | 2  | 2  | 1  | 2  | 10 |
| 17 | 2  | 1  | 2  | 2  | 1  | 2  | 10 |
| 18 | 3  | 4  | 4  | 3  | 4  | 4  | 22 |
| 19 | 4  | 4  | 4  | 4  | 4  | 4  | 24 |
| 20 | 4  | 4  | 4  | 4  | 4  | 4  | 24 |
| 21 | 3  | 2  | 2  | 4  | 4  | 4  | 19 |
| 22 | 3  | 2  | 2  | 4  | 4  | 4  | 19 |
| 23 | 3  | 2  | 2  | 4  | 4  | 4  | 19 |
| 24 | 3  | 2  | 2  | 4  | 4  | 4  | 19 |
| 25 | 3  | 2  | 2  | 4  | 4  | 4  | 19 |
| 26 | 3  | 2  | 2  | 4  | 4  | 4  | 19 |
| 27 | 2  | 2  | 2  | 4  | 4  | 4  | 18 |
| 28 | 2  | 2  | 2  | 4  | 4  | 4  | 18 |
| 29 | 2  | 2  | 2  | 4  | 4  | 4  | 18 |
| 30 | 2  | 2  | 2  | 4  | 4  | 4  | 18 |

#### Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .825             | 6          |

## LAMPIRAN UJI VALIDITAS

Dasar pengambilan keputusan valid atau tidaknya pernyataan oleh Sugiono (2013):

- Jika  $r$  positif, serta  $r \geq 0,381$  maka item pertanyaan tersebut valid.
- Jika negative, serta  $r \leq 0,381$  maka item pernyataan tersebut tidak valid.

### Correlations

|    |                     | No      | y1      | y2      | y3      | y4     | y5     | y6     | TY     |
|----|---------------------|---------|---------|---------|---------|--------|--------|--------|--------|
| No | Pearson Correlation | 1       | -.683** | -.546** | -.667** | -.121  | .247   | .202   | -.425* |
|    | Sig. (2-tailed)     |         | .000    | .002    | .000    | .523   | .187   | .284   | .019   |
|    | N                   | 30      | 30      | 30      | 30      | 30     | 30     | 30     | 30     |
| y1 | Pearson Correlation | -.683** | 1       | .747**  | .599**  | .691** | .248   | .025   | .799** |
|    | Sig. (2-tailed)     | .000    |         | .000    | .000    | .000   | .185   | .896   | .000   |
|    | N                   | 30      | 30      | 30      | 30      | 30     | 30     | 30     | 30     |
| y2 | Pearson Correlation | -.546** | .747**  | 1       | .810**  | .425*  | .508** | .281   | .902** |
|    | Sig. (2-tailed)     | .002    | .000    |         | .000    | .019   | .004   | .132   | .000   |
|    | N                   | 30      | 30      | 30      | 30      | 30     | 30     | 30     | 30     |
| y3 | Pearson Correlation | -.667** | .599**  | .810**  | 1       | .102   | .115   | .359   | .725** |
|    | Sig. (2-tailed)     | .000    | .000    | .000    |         | .592   | .544   | .051   | .000   |
|    | N                   | 30      | 30      | 30      | 30      | 30     | 30     | 30     | 30     |
| y4 | Pearson Correlation | -.121   | .691**  | .425*   | .102    | 1      | .627** | .298   | .696** |
|    | Sig. (2-tailed)     | .523    | .000    | .019    | .592    |        | .000   | .109   | .000   |
|    | N                   | 30      | 30      | 30      | 30      | 30     | 30     | 30     | 30     |
| y5 | Pearson Correlation | .247    | .248    | .508**  | .115    | .627** | 1      | .681** | .680** |
|    | Sig. (2-tailed)     | .187    | .185    | .004    | .544    | .000   |        | .000   | .000   |
|    | N                   | 30      | 30      | 30      | 30      | 30     | 30     | 30     | 30     |
| y6 | Pearson Correlation | .202    | .025    | .281    | .359    | .298   | .681** | 1      | .541** |
|    | Sig. (2-tailed)     | .284    | .896    | .132    | .051    | .109   | .000   |        | .002   |
|    | N                   | 30      | 30      | 30      | 30      | 30     | 30     | 30     | 30     |
| TY | Pearson Correlation | -.425*  | .799**  | .902**  | .725**  | .696** | .680** | .541** | 1      |
|    | Sig. (2-tailed)     | .019    | .000    | .000    | .000    | .000   | .000   | .002   |        |
|    | N                   | 30      | 30      | 30      | 30      | 30     | 30     | 30     | 30     |

\*\* . Correlation is significant at the 0.01 level (2-tailed).

\* . Correlation is significant at the 0.05 level (2-tailed).

**Tabel**  
**Hasil Uji Validitas Instrumen**

| Variabel                                     | Item Pernyataan | Corrected Item Pernyataan Total Correlation | Tabel | Keterangan |
|----------------------------------------------|-----------------|---------------------------------------------|-------|------------|
| <i>Hedonic shopping value</i><br><b>(X1)</b> | Pernyataan H1   | .892                                        | 0,381 | Valid      |
|                                              | Pernyataan H2   | .634                                        | 0,381 | Valid      |
|                                              | Pernyataan H3   | .661                                        | 0,381 | Valid      |
|                                              | Pernyataan H4   | .750                                        | 0,381 | Valid      |
|                                              | Pernyataan H5   | .829                                        | 0,381 | Valid      |
|                                              | Pernyataan H6   | .872                                        | 0,381 | Valid      |
|                                              | Pernyataan H7   | .872                                        | 0,381 | Valid      |
| <i>Shopping lifestyle</i><br><b>(X2)</b>     | Pernyataan S1   | .658                                        | 0,381 | Valid      |
|                                              | Pernyataan S2   | .856                                        | 0,381 | Valid      |
|                                              | Pernyataan S3   | .709                                        | 0,381 | Valid      |
|                                              | Pernyataan S4   | .701                                        | 0,381 | Valid      |
|                                              | Pernyataan S5   | .657                                        | 0,381 | Valid      |
| <i>Impluse buying</i><br><b>(Y)</b>          | Pernyataan Y1   | .799                                        | 0,381 | Valid      |
|                                              | Pernyataan Y2   | .902                                        | 0,381 | Valid      |
|                                              | Pernyataan Y3   | .725                                        | 0,381 | Valid      |
|                                              | Pernyataan Y4   | .696                                        | 0,381 | Valid      |
|                                              | Pernyataan Y5   | .680                                        | 0,381 | Valid      |
|                                              | Pernyataan Y6   | .541                                        | 0,381 | Valid      |

Sumber: Data diolah, 2024

## LAMPIRAN UJI REABILITAS

**Tabel**  
**Hasil Uji Reliabilitas**

| No | Variabel            | Cronbach's Alpha | Keterangan |
|----|---------------------|------------------|------------|
| 1  | Personal selling    | .880             | Reliabel   |
| 2  | Customer Experience | .758             | Reliabel   |
| 3  | Kepuasan Pelanggan  | .825             | Reliabel   |

Sumber: Data diolah, 2024

Suatu konstruk atau variabel dikatakan reliabel jika memberikan nilai *Cronbach Alpha*  $> 0,60$  (Ghozali, 2005). Dari data diatas dapat dijelaskan bahwa nilai *Cronbach Alpha*  $>$  dari nilai batas. Maka tiap-tiap item diatas dikatakan Reliabel.

Tabulasi Data X1

| No | HS1 | Hs2 | Hs3 | hs4 | hs5 | hs6 | hs7 | ths |
|----|-----|-----|-----|-----|-----|-----|-----|-----|
| 1  | 4   | 4   | 4   | 4   | 4   | 4   | 5   | 29  |
| 2  | 4   | 4   | 4   | 4   | 4   | 4   | 5   | 29  |
| 3  | 4   | 4   | 4   | 4   | 4   | 4   | 3   | 27  |
| 4  | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 28  |
| 5  | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 28  |
| 6  | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 28  |
| 7  | 4   | 4   | 4   | 4   | 4   | 4   | 5   | 29  |
| 8  | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 28  |
| 9  | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 28  |
| 10 | 4   | 4   | 4   | 4   | 4   | 4   | 5   | 29  |
| 11 | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 28  |
| 12 | 4   | 4   | 4   | 4   | 4   | 4   | 3   | 27  |
| 13 | 4   | 4   | 4   | 4   | 4   | 4   | 3   | 27  |
| 14 | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 28  |
| 15 | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 28  |
| 16 | 4   | 4   | 4   | 4   | 4   | 4   | 3   | 27  |
| 17 | 4   | 4   | 4   | 4   | 4   | 4   | 3   | 27  |
| 18 | 4   | 4   | 4   | 4   | 4   | 4   | 3   | 27  |
| 19 | 4   | 4   | 4   | 5   | 3   | 3   | 5   | 28  |
| 20 | 4   | 4   | 4   | 5   | 3   | 3   | 5   | 28  |
| 21 | 4   | 4   | 4   | 5   | 3   | 3   | 5   | 28  |
| 22 | 4   | 4   | 4   | 5   | 3   | 3   | 5   | 28  |
| 23 | 4   | 4   | 4   | 5   | 3   | 3   | 5   | 28  |
| 24 | 4   | 4   | 4   | 4   | 3   | 3   | 5   | 27  |
| 25 | 4   | 4   | 4   | 4   | 3   | 3   | 5   | 27  |
| 26 | 4   | 4   | 4   | 4   | 3   | 3   | 5   | 27  |
| 27 | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 28  |
| 28 | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 28  |
| 29 | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 28  |
| 30 | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 28  |
| 31 | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 28  |
| 32 | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 28  |
| 33 | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 28  |
| 34 | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 28  |
| 35 | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 28  |
| 36 | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 28  |
| 37 | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 28  |
| 38 | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 28  |

|    |   |   |   |   |   |   |   |    |
|----|---|---|---|---|---|---|---|----|
| 39 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 28 |
| 40 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 28 |
| 41 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 28 |
| 42 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 28 |
| 43 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 28 |
| 44 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 28 |
| 45 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 28 |
| 46 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 28 |
| 47 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 28 |
| 48 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 28 |
| 49 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 28 |
| 50 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 28 |
| 51 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 28 |
| 52 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 27 |
| 53 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 27 |
| 54 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 27 |
| 55 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 27 |
| 56 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 27 |
| 57 | 4 | 3 | 2 | 4 | 4 | 4 | 4 | 25 |
| 58 | 4 | 3 | 2 | 4 | 4 | 4 | 4 | 25 |
| 59 | 4 | 3 | 2 | 4 | 4 | 4 | 4 | 25 |
| 60 | 4 | 3 | 2 | 4 | 4 | 4 | 4 | 25 |
| 61 | 4 | 3 | 2 | 4 | 4 | 4 | 4 | 25 |
| 62 | 4 | 3 | 2 | 4 | 4 | 4 | 4 | 25 |
| 63 | 4 | 3 | 2 | 4 | 4 | 4 | 4 | 25 |
| 64 | 4 | 3 | 2 | 4 | 4 | 4 | 4 | 25 |
| 65 | 4 | 2 | 2 | 4 | 4 | 4 | 4 | 24 |
| 66 | 4 | 2 | 2 | 4 | 4 | 4 | 4 | 24 |
| 67 | 4 | 2 | 2 | 4 | 4 | 4 | 4 | 24 |
| 68 | 4 | 2 | 2 | 4 | 4 | 4 | 4 | 24 |
| 69 | 4 | 2 | 1 | 4 | 4 | 4 | 4 | 23 |
| 70 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 27 |
| 71 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 27 |
| 72 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 27 |
| 73 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 27 |
| 74 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 27 |
| 75 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 24 |
| 76 | 3 | 4 | 4 | 3 | 3 | 4 | 4 | 25 |
| 77 | 3 | 3 | 4 | 3 | 3 | 3 | 4 | 23 |
| 78 | 3 | 3 | 4 | 3 | 3 | 3 | 4 | 23 |
| 79 | 3 | 3 | 4 | 3 | 3 | 3 | 5 | 24 |

|     |   |   |   |   |   |   |   |    |
|-----|---|---|---|---|---|---|---|----|
| 80  | 3 | 3 | 4 | 3 | 3 | 3 | 4 | 23 |
| 81  | 3 | 3 | 4 | 3 | 3 | 3 | 4 | 23 |
| 82  | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 22 |
| 83  | 3 | 3 | 3 | 2 | 3 | 3 | 2 | 19 |
| 84  | 3 | 3 | 3 | 2 | 3 | 3 | 5 | 22 |
| 85  | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 20 |
| 86  | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 20 |
| 87  | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 20 |
| 88  | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 27 |
| 89  | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 27 |
| 90  | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 27 |
| 91  | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 27 |
| 92  | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 27 |
| 93  | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 27 |
| 94  | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 27 |
| 95  | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 27 |
| 96  | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 27 |
| 97  | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 27 |
| 98  | 4 | 3 | 4 | 4 | 4 | 3 | 3 | 25 |
| 99  | 4 | 3 | 4 | 4 | 4 | 3 | 3 | 25 |
| 100 | 4 | 3 | 4 | 4 | 4 | 3 | 3 | 25 |
| 101 | 4 | 3 | 4 | 4 | 4 | 3 | 3 | 25 |
| 102 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 26 |
| 103 | 4 | 4 | 3 | 2 | 4 | 4 | 5 | 26 |
| 104 | 4 | 4 | 3 | 2 | 4 | 4 | 4 | 25 |
| 105 | 4 | 4 | 3 | 2 | 4 | 4 | 4 | 25 |
| 106 | 4 | 4 | 3 | 2 | 4 | 4 | 3 | 24 |
| 107 | 4 | 4 | 3 | 2 | 4 | 4 | 3 | 24 |
| 108 | 4 | 4 | 3 | 2 | 4 | 4 | 3 | 24 |

Tabulasi Data X2

| No | L1 | L2 | L3 | L4 | L5 | tl |
|----|----|----|----|----|----|----|
| 1  | 5  | 5  | 5  | 5  | 4  | 24 |
| 2  | 5  | 5  | 5  | 5  | 4  | 24 |
| 3  | 1  | 3  | 2  | 2  | 4  | 12 |
| 4  | 4  | 5  | 4  | 4  | 4  | 21 |
| 5  | 4  | 5  | 5  | 5  | 4  | 23 |
| 6  | 4  | 5  | 5  | 5  | 4  | 23 |
| 7  | 5  | 4  | 3  | 5  | 4  | 21 |
| 8  | 4  | 4  | 4  | 4  | 4  | 20 |

|    |   |   |   |   |   |    |
|----|---|---|---|---|---|----|
| 9  | 4 | 3 | 3 | 4 | 4 | 18 |
| 10 | 5 | 5 | 5 | 5 | 4 | 24 |
| 11 | 4 | 5 | 5 | 5 | 4 | 23 |
| 12 | 3 | 4 | 4 | 5 | 4 | 20 |
| 13 | 3 | 4 | 4 | 4 | 4 | 19 |
| 14 | 4 | 3 | 5 | 4 | 4 | 20 |
| 15 | 4 | 4 | 3 | 4 | 4 | 19 |
| 16 | 3 | 4 | 3 | 4 | 4 | 18 |
| 17 | 3 | 3 | 3 | 3 | 4 | 16 |
| 18 | 3 | 5 | 3 | 4 | 4 | 19 |
| 19 | 5 | 5 | 4 | 3 | 4 | 21 |
| 20 | 3 | 3 | 4 | 3 | 4 | 17 |
| 21 | 4 | 3 | 4 | 4 | 4 | 19 |
| 22 | 3 | 3 | 3 | 4 | 4 | 17 |
| 23 | 4 | 3 | 3 | 3 | 4 | 17 |
| 24 | 3 | 3 | 4 | 4 | 4 | 18 |
| 25 | 4 | 3 | 3 | 3 | 4 | 17 |
| 26 | 4 | 5 | 4 | 5 | 4 | 22 |
| 27 | 3 | 3 | 3 | 4 | 4 | 17 |
| 28 | 3 | 4 | 3 | 3 | 4 | 17 |
| 29 | 4 | 3 | 4 | 3 | 4 | 18 |
| 30 | 4 | 4 | 5 | 4 | 4 | 21 |
| 31 | 3 | 3 | 4 | 5 | 4 | 19 |
| 32 | 4 | 4 | 4 | 4 | 4 | 20 |
| 33 | 4 | 4 | 4 | 4 | 4 | 20 |
| 34 | 4 | 4 | 4 | 3 | 4 | 19 |
| 35 | 3 | 5 | 3 | 4 | 4 | 19 |
| 36 | 4 | 4 | 3 | 5 | 4 | 20 |
| 37 | 3 | 2 | 5 | 2 | 4 | 16 |
| 38 | 5 | 3 | 3 | 3 | 4 | 18 |
| 39 | 4 | 3 | 3 | 3 | 4 | 17 |
| 40 | 3 | 4 | 4 | 4 | 4 | 19 |
| 41 | 4 | 3 | 3 | 4 | 4 | 18 |
| 42 | 3 | 3 | 3 | 3 | 4 | 16 |
| 43 | 4 | 3 | 4 | 3 | 4 | 18 |
| 44 | 4 | 4 | 3 | 3 | 4 | 18 |
| 45 | 3 | 3 | 4 | 3 | 4 | 17 |
| 46 | 4 | 3 | 2 | 4 | 4 | 17 |
| 47 | 3 | 3 | 3 | 3 | 4 | 16 |
| 48 | 3 | 3 | 3 | 3 | 4 | 16 |
| 49 | 2 | 2 | 3 | 3 | 4 | 14 |

|    |   |   |   |   |   |    |
|----|---|---|---|---|---|----|
| 50 | 3 | 3 | 3 | 3 | 4 | 16 |
| 51 | 3 | 3 | 4 | 3 | 4 | 17 |
| 52 | 5 | 5 | 5 | 5 | 3 | 23 |
| 53 | 5 | 5 | 5 | 5 | 3 | 23 |
| 54 | 4 | 4 | 4 | 5 | 3 | 20 |
| 55 | 4 | 4 | 4 | 4 | 3 | 19 |
| 56 | 5 | 4 | 4 | 4 | 3 | 20 |
| 57 | 5 | 5 | 5 | 5 | 4 | 24 |
| 58 | 5 | 5 | 4 | 4 | 4 | 22 |
| 59 | 4 | 4 | 4 | 5 | 4 | 21 |
| 60 | 4 | 5 | 4 | 5 | 4 | 22 |
| 61 | 4 | 4 | 4 | 5 | 4 | 21 |
| 62 | 5 | 5 | 5 | 5 | 4 | 24 |
| 63 | 5 | 5 | 5 | 5 | 4 | 24 |
| 64 | 5 | 5 | 5 | 5 | 4 | 24 |
| 65 | 5 | 5 | 5 | 5 | 4 | 24 |
| 66 | 5 | 5 | 5 | 5 | 4 | 24 |
| 67 | 5 | 4 | 3 | 5 | 4 | 21 |
| 68 | 5 | 5 | 5 | 5 | 4 | 24 |
| 69 | 5 | 3 | 5 | 5 | 4 | 22 |
| 70 | 5 | 5 | 5 | 5 | 3 | 23 |
| 71 | 5 | 5 | 5 | 5 | 3 | 23 |
| 72 | 2 | 2 | 2 | 3 | 3 | 12 |
| 73 | 3 | 4 | 3 | 5 | 3 | 18 |
| 74 | 4 | 4 | 5 | 5 | 3 | 21 |
| 75 | 3 | 4 | 4 | 3 | 3 | 17 |
| 76 | 4 | 3 | 4 | 5 | 3 | 19 |
| 77 | 4 | 5 | 4 | 5 | 3 | 21 |
| 78 | 4 | 4 | 4 | 5 | 3 | 20 |
| 79 | 5 | 4 | 4 | 5 | 3 | 21 |
| 80 | 4 | 4 | 5 | 4 | 3 | 20 |
| 81 | 4 | 4 | 4 | 5 | 3 | 20 |
| 82 | 4 | 4 | 4 | 5 | 3 | 20 |
| 83 | 2 | 2 | 2 | 3 | 3 | 12 |
| 84 | 5 | 3 | 5 | 4 | 3 | 20 |
| 85 | 3 | 3 | 5 | 4 | 3 | 18 |
| 86 | 3 | 4 | 5 | 4 | 3 | 19 |
| 87 | 3 | 3 | 4 | 4 | 3 | 17 |
| 88 | 3 | 3 | 4 | 4 | 3 | 17 |
| 89 | 3 | 3 | 3 | 4 | 3 | 16 |
| 90 | 3 | 3 | 3 | 3 | 2 | 14 |

|     |   |   |   |   |   |    |
|-----|---|---|---|---|---|----|
| 91  | 3 | 4 | 3 | 3 | 2 | 15 |
| 92  | 3 | 3 | 3 | 3 | 2 | 14 |
| 93  | 3 | 3 | 3 | 3 | 2 | 14 |
| 94  | 3 | 3 | 3 | 3 | 2 | 14 |
| 95  | 3 | 3 | 3 | 3 | 2 | 14 |
| 96  | 3 | 3 | 3 | 3 | 2 | 14 |
| 97  | 3 | 3 | 3 | 3 | 2 | 14 |
| 98  | 3 | 3 | 3 | 3 | 2 | 14 |
| 99  | 3 | 3 | 3 | 3 | 2 | 14 |
| 100 | 3 | 3 | 3 | 3 | 2 | 14 |
| 101 | 3 | 3 | 3 | 4 | 2 | 15 |
| 102 | 4 | 3 | 3 | 3 | 2 | 15 |
| 103 | 5 | 4 | 5 | 4 | 2 | 20 |
| 104 | 4 | 4 | 3 | 4 | 1 | 16 |
| 105 | 4 | 5 | 4 | 4 | 3 | 20 |
| 106 | 3 | 3 | 4 | 4 | 4 | 18 |
| 107 | 3 | 4 | 4 | 3 | 4 | 18 |
| 108 | 3 | 5 | 4 | 4 | 5 | 21 |

Tabulasi Data Y

| No | Y1 | Y2 | Y3 | Y4 | Y5 | Y6 | Ty |
|----|----|----|----|----|----|----|----|
| 1  | 5  | 5  | 3  | 3  | 5  | 5  | 26 |
| 2  | 5  | 5  | 3  | 3  | 5  | 5  | 26 |
| 3  | 5  | 5  | 3  | 3  | 5  | 5  | 26 |
| 4  | 5  | 5  | 3  | 3  | 5  | 5  | 26 |
| 5  | 5  | 5  | 3  | 3  | 5  | 5  | 26 |
| 6  | 5  | 4  | 3  | 3  | 5  | 4  | 24 |
| 7  | 5  | 4  | 3  | 3  | 5  | 4  | 24 |
| 8  | 5  | 4  | 3  | 3  | 5  | 4  | 24 |
| 9  | 4  | 4  | 4  | 4  | 4  | 4  | 24 |
| 10 | 4  | 4  | 4  | 4  | 4  | 4  | 24 |
| 11 | 4  | 4  | 4  | 4  | 4  | 4  | 24 |
| 12 | 4  | 4  | 4  | 4  | 4  | 4  | 24 |
| 13 | 4  | 4  | 4  | 4  | 4  | 4  | 24 |
| 14 | 4  | 4  | 4  | 4  | 4  | 4  | 24 |
| 15 | 4  | 4  | 4  | 4  | 4  | 4  | 24 |
| 16 | 4  | 4  | 4  | 4  | 4  | 4  | 24 |
| 17 | 4  | 4  | 4  | 4  | 4  | 4  | 24 |
| 18 | 4  | 4  | 4  | 4  | 4  | 4  | 24 |
| 19 | 4  | 4  | 4  | 4  | 4  | 4  | 24 |

|    |   |   |   |   |   |   |    |
|----|---|---|---|---|---|---|----|
| 20 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 21 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 22 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 23 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 24 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 25 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 26 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 27 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 28 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 29 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 30 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 31 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 32 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 33 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 34 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 35 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 36 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 37 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 38 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 39 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 40 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 41 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 42 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 43 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 44 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 45 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 46 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 47 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 48 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 49 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 50 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 51 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 52 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 53 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 54 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 55 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 56 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 57 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 58 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 59 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 60 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |

|     |   |   |   |   |   |   |    |
|-----|---|---|---|---|---|---|----|
| 61  | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 62  | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 63  | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 64  | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 65  | 4 | 3 | 4 | 4 | 4 | 3 | 22 |
| 66  | 4 | 3 | 4 | 4 | 4 | 3 | 22 |
| 67  | 4 | 3 | 4 | 4 | 4 | 3 | 22 |
| 68  | 4 | 3 | 4 | 4 | 4 | 3 | 22 |
| 69  | 4 | 3 | 4 | 4 | 4 | 3 | 22 |
| 70  | 4 | 4 | 3 | 2 | 4 | 4 | 21 |
| 71  | 4 | 4 | 3 | 2 | 4 | 4 | 21 |
| 72  | 4 | 4 | 3 | 2 | 4 | 4 | 21 |
| 73  | 4 | 4 | 3 | 2 | 4 | 4 | 21 |
| 74  | 4 | 4 | 3 | 2 | 4 | 4 | 21 |
| 75  | 4 | 4 | 3 | 2 | 4 | 4 | 21 |
| 76  | 4 | 4 | 3 | 2 | 4 | 4 | 21 |
| 77  | 4 | 4 | 3 | 2 | 4 | 4 | 21 |
| 78  | 4 | 4 | 2 | 2 | 4 | 4 | 20 |
| 79  | 4 | 4 | 2 | 2 | 4 | 4 | 20 |
| 80  | 4 | 4 | 2 | 2 | 4 | 4 | 20 |
| 81  | 4 | 4 | 2 | 2 | 4 | 4 | 20 |
| 82  | 4 | 4 | 2 | 1 | 4 | 4 | 19 |
| 83  | 3 | 3 | 4 | 4 | 3 | 3 | 20 |
| 84  | 3 | 3 | 4 | 4 | 3 | 3 | 20 |
| 85  | 3 | 3 | 4 | 4 | 3 | 3 | 20 |
| 86  | 3 | 3 | 4 | 4 | 3 | 3 | 20 |
| 87  | 3 | 3 | 4 | 4 | 3 | 3 | 20 |
| 88  | 3 | 3 | 4 | 4 | 3 | 3 | 20 |
| 89  | 3 | 3 | 4 | 4 | 3 | 3 | 20 |
| 90  | 3 | 3 | 3 | 4 | 3 | 3 | 19 |
| 91  | 3 | 3 | 3 | 4 | 3 | 3 | 19 |
| 92  | 3 | 3 | 3 | 4 | 3 | 3 | 19 |
| 93  | 3 | 3 | 3 | 4 | 3 | 3 | 19 |
| 94  | 3 | 3 | 3 | 4 | 3 | 3 | 19 |
| 95  | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| 96  | 2 | 3 | 3 | 3 | 2 | 3 | 16 |
| 97  | 2 | 3 | 3 | 3 | 2 | 3 | 16 |
| 98  | 2 | 3 | 3 | 3 | 2 | 3 | 16 |
| 99  | 2 | 3 | 3 | 3 | 2 | 3 | 16 |
| 100 | 2 | 3 | 3 | 3 | 2 | 3 | 16 |
| 101 | 2 | 3 | 3 | 3 | 2 | 3 | 16 |

|     |   |   |   |   |   |   |    |
|-----|---|---|---|---|---|---|----|
| 102 | 2 | 3 | 3 | 3 | 2 | 3 | 16 |
| 103 | 2 | 2 | 3 | 3 | 2 | 2 | 14 |
| 104 | 2 | 2 | 3 | 3 | 2 | 2 | 14 |
| 105 | 2 | 2 | 3 | 3 | 2 | 2 | 14 |
| 106 | 2 | 2 | 3 | 3 | 2 | 2 | 14 |
| 107 | 2 | 2 | 3 | 3 | 2 | 2 | 14 |
| 108 | 2 | 2 | 3 | 3 | 2 | 2 | 14 |

## Regression

### Variables Entered/Removed<sup>a</sup>

| Model | Variables Entered    | Variables Removed | Method |
|-------|----------------------|-------------------|--------|
| 1     | tl, ths <sup>b</sup> | .                 | Enter  |

a. Dependent Variable: ty

b. All requested variables entered.

### Model Summary<sup>b</sup>

| Model | R                 | R Square | Adjusted R Square | Std. Error of the Estimate | Durbin-Watson |
|-------|-------------------|----------|-------------------|----------------------------|---------------|
| 1     | .622 <sup>a</sup> | .387     | .375              | 2.504                      | .479          |

a. Predictors: (Constant), tl, ths

b. Dependent Variable: ty

### ANOVA<sup>a</sup>

| Model |            | Sum of Squares | df  | Mean Square | F      | Sig.              |
|-------|------------|----------------|-----|-------------|--------|-------------------|
| 1     | Regression | 415.520        | 2   | 207.760     | 33.137 | .000 <sup>b</sup> |
|       | Residual   | 658.331        | 105 | 6.270       |        |                   |
|       | Total      | 1073.852       | 107 |             |        |                   |

a. Dependent Variable: ty

b. Predictors: (Constant), tl, ths

### One-Sample Kolmogorov-Smirnov Test

|                                  |                | TH                | TS                | TY                |
|----------------------------------|----------------|-------------------|-------------------|-------------------|
| N                                |                | 30                | 30                | 30                |
| Normal Parameters <sup>a,b</sup> | Mean           | 19.73             | 17.73             | 20.67             |
|                                  | Std. Deviation | 3.403             | 3.005             | 3.916             |
| Most Extreme Differences         | Absolute       | .181              | .175              | .181              |
|                                  | Positive       | .118              | .105              | .164              |
|                                  | Negative       | -.181             | -.175             | -.181             |
| Test Statistic                   |                | .181              | .175              | .181              |
| Asymp. Sig. (2-tailed)           |                | .014 <sup>c</sup> | .020 <sup>c</sup> | .013 <sup>c</sup> |

a. Test distribution is Normal.

b. Calculated from data.

c. Lilliefors Significance Correction.

### Tests of Normality

|    | Kolmogorov-Smirnov <sup>a</sup> |    |      | Shapiro-Wilk |    |      |
|----|---------------------------------|----|------|--------------|----|------|
|    | Statistic                       | df | Sig. | Statistic    | df | Sig. |
| TY | .181                            | 30 | .013 | .863         | 30 | .051 |

a. Lilliefors Significance Correction

### Coefficients<sup>a</sup>

| Model |            | Unstandardized Coefficients |            | Standardized Coefficients | T     | Sig. |
|-------|------------|-----------------------------|------------|---------------------------|-------|------|
|       |            | B                           | Std. Error | Beta                      |       |      |
| 1     | (Constant) | 5.124                       | 3.383      |                           | 1.514 | .133 |
|       | Ths        | .755                        | .113       | .510                      | 6.670 | .000 |
|       | Tl         | .383                        | .077       | .380                      | 4.971 | .000 |

a. Dependent Variable: ty

### Coefficients<sup>a</sup>

| Model |            | Unstandardized Coefficients |            | Standardized Coefficients | t     | Sig. | 95.0% Confidence Interval for B |             | Correlations |         |      |
|-------|------------|-----------------------------|------------|---------------------------|-------|------|---------------------------------|-------------|--------------|---------|------|
|       |            | B                           | Std. Error | Beta                      |       |      | Lower Bound                     | Upper Bound | Zero-order   | Partial | Part |
| 1     | (Constant) | -5.124                      | 3.383      |                           | 1.514 | .133 | 11.832                          | 1.585       |              |         |      |
|       | ths        | .755                        | .113       | .510                      | 6.670 | .000 | .531                            | .980        | .493         | .546    | .510 |
|       | tl         | .383                        | .077       | .380                      | 4.971 | .000 | .230                            | .536        | .357         | .436    | .380 |

a. Dependent Variable: ty

### Coefficients<sup>a</sup>

| Model |            | Unstandardized Coefficients |            | Standardized Coefficients | T     | Sig. |
|-------|------------|-----------------------------|------------|---------------------------|-------|------|
|       |            | B                           | Std. Error | Beta                      |       |      |
| 1     | (Constant) | 5.124                       | 3.383      |                           | 1.514 | .133 |
|       | Ths        | .755                        | .113       | .510                      | 6.670 | .000 |
|       | Tl         | .383                        | .077       | .380                      | 4.971 | .000 |

a. Dependent Variable: ty

